

January 2024

NEW CONSTRUCTION

Products

Prinoth Expands Westward

Evaluating the True Cost
of Stair Tread Safety for
Senior Living Facilities

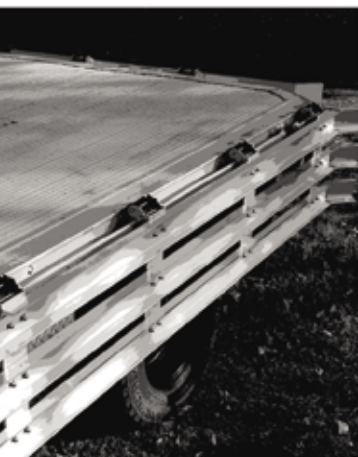


First Hingeable Stake!



Folds 180°

THE QUICKEST SOLUTION FOR HANDLING STAKE BODIES AND SIDE GATES.



New for Flatbeds! Patented Hinged Stake with Automated Lock

Features:

- Patented quick-release automated spring lock
- Post heights 12in to 48in
- Folds down 180°
- Made from heat-treated high carbon steel (pocket section) and 3/16in aluminum (posts)
- Strength tested
- Made in the USA

Introducing a new chapter in stake-post evolution, rights-holder HingePost has made a dramatic break with traditional designs. The main focus of this newly patented device for flatbeds is its automated locking mechanism and its speed of operation in folding downward 180°. Even its ease of installation and removal from flatbed pockets is notable.

Necessity: the Mother of Invention

HingePost is based in Dahlonega, Georgia and established in early 2023 by Bobby Anderson. The concept was motivated by the desire to accelerate loading times and, also, to contain the payload safely. HingePost uses aluminum, mild steel, and high carbon steel—all 3/16in thick. **The first of its kind**, this new stake post defines a new direction in combining side gates with flatbed platforms.

Benefits:

- Provides easy insertion, lowering and removing
- Permits easy climb onto flatbed if configured with rails
- Protects and secures tools or transportable items safely
- Adds versatility to most flatbeds

"Previously I had wooden side gates on my work truck. To remove them, you had to pick them up, set them to one side, and put them back, usually requiring two people — they're heavy! With HingePost, I just fold them down."

*— Mathew Hughes, Uncle Shuck's Corn Maze
Dawsonville, Georgia*



Dealer inquires welcome.

Contact us today.

PH: 706.739.4998 hinge-post.com

HINGEPOST®

ROME

Available in 10, 12, 14, and 16 foot widths



Manufacturing Heavy Duty Construction and Agricultural Equipment Since 1932

ROME Plow has been the premier name in heavy duty disc plows for over 87 years.

Available in 16, 18, 20, 24, and 30 foot widths



ROME has been manufacturing pivot dump and ejector scrapers for over 45 years for the construction and agricultural industries.



Available with 36 or 42" blades, and up to 20' wide

ROME also manufactures a full line of leveling scrapers (with and without gates) and haul road maintenance tools (with and without rollers)



Available in 18 and 22 yard versions

For more information on our products or for the closest authorized ROME dealer please contact us.

Available in 24, 28, 31, 34 and 37 Yards



Steel Tracks available to fit any articulating tractor.

PG 4	Prinoth Expands Westward
PG 6	Evaluating the True Cost of Stair Tread Safety for Senior Living Facilities
PG 14	Big Changes, Improvements Slated for 2024 Equip Exposition
PG 18	Monthly Buyer's Guide
PG 20	Ad Index



PG 4

PRESIDENT

Glen Hobson
205-441-5591
glen@handfmedia.net

DIRECTOR OF ADVERTISING

Brian Lockheart
205-624-2182
lockbrian692@gmail.com

DIRECTOR OF BUSINESS

Butch Cole
205-624-2180
butch@handfmedia.net

ADMINISTRATIVE DIRECTOR

Steven Hobson
steven@handfmedia.net

EDITOR

Brandon Greenhill
brandon@handfmedia.net

CREATIVE/ WEB DIRECTOR

Jacklyn Greenhill
jacklyn@handfmedia.net

P.O. Box 1568 • Pelham, AL 35124
Phone: 205-441-5591 • Fax: 205-624-2181
www.newconstructionproducts.com
info@newconstructionproducts.com



New Construction Products™ is published twelve times a year on a monthly basis by Southern Digital Publishing, Inc. *New Construction Products*™ is distributed free to qualified subscribers. Non-qualified subscription rates are \$57.00 per year in the U.S. and Canada and \$84.00 per year for foreign subscribers (surface mail). U.S. Postage paid at Birmingham, Alabama and additional mailing offices.

New Construction Products™ is distributed to qualified owners and managers in the construction industry. Publisher is not liable for all content (including editorial and illustrations provided by advertisers) of advertisements published and does not accept responsibility for any claims made against the publisher. It is the advertiser's or agency's responsibility to obtain appropriate releases on any item or individuals pictured in an advertisement. Reproduction of this magazine in whole or in part is prohibited without prior written permission from the publisher.

POSTMASTER: Send address changes to
Southern Digital Publishing, Inc. P.O. Box 1568
Pelham, AL 35124
PRINTED IN THE USA

SELICK LIFT, LOAD AND DELIVER WITH SELICK!

Whether you need to deliver a skid of blocks to a jobsite or move a 16,000 lb. load of steel, Sellick has the forklift that is right for you. We have been engineering and manufacturing rough terrain forklifts for over 50 years and our nationwide dealer network offers superior support for all your parts and service requirements. Call toll-free or e-mail us today for all your material handling needs.



1-877-SELICK (735-5425)
sales@selickequipment.com

REPAIR CONDUIT IN A SNAP!

- No Tape
- No Plastic Straps,
- No Metallic Straps

NO KIDDING!

Designed especially for
power, communications,
and fiber optics



“The World Leader In Split Conduit Products”



Conduit Repair Systems, Inc.

The World Leader In Split Conduit Products

800-670-1804

fax: 435-673-8724

email: crs@conduitrepair.com



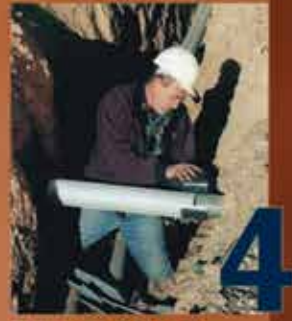
1
Step 1: Remove
Damaged Conduit



2
Step 2: Cut Split
Duct Conduit to Fit



3
Step 3: Snap in
Place



4
Step 4: Attach
Adapters



5
Step 5: Finish Job
in Record Time

Please Visit Our Website at WWW.CONDUITREPAIR.COM



Prinoth Expands Westward

Prinoth Crawler Carriers is thrilled to announce new dealer partnerships in the western part of the USA. In early 2023 both Coastline Equipment (So Cal. & NV and NV) and Western States CAT (ID, MT, WY, OR, WA), became part of the Prinoth family. In the fall of 2023, Papé Machinery (No Cal., OR, WA and HI) also joined the Prinoth Crawler Carrier group.

Coastline Equipment

In Southern California and Nevada, Coastline Equipment offers comprehensive services as a dealer and will handle the sales, leasing, and servicing of Panther vehicles. Prinoth was initially drawn to establish a business relationship with Coastline Equipment due to their exceptional reputation in the construction industry in their areas of business.

Western States

Western States Equipment Company has a long legacy for providing quality equipment and excellent service to customers. Twenty-three years after its original inception in the early 1900's, Western States applied for and was awarded the Caterpillar dealership service area for southern Idaho. Western States Equipment has a proud history of acquisition and growth. What began as four service branches has grown into a much larger, award-winning organization with 17 general line and truck engine branches, and 15 Cat® Rental Stores. They will be responsible for Idaho, Montana, Wyoming, regions of Oregon and Washington.

Papé Machinery

Papé Machinery offers Construction and Forestry equipment for John Deere and currently operates just under 30 branches located in different Western US states. They provide equipment in many industries including general construction, power electric, oil and gas, firefighting and rescue, forestry and they have a substantial rental fleet for all types of equipment.

"We are extremely excited to welcome these three industry stalwart to our dealer group. With their respective footprints and driven sales organizations, we feel confident that these new relationships will enhance our western foothold and brand presence tremendously. All three of these companies are well-established distributors and have extensive knowledge of their dedicated markets. That should reflect in our crawler carriers sales and rental opportunities," commented Jody Beasley, VP of Sales for Prinoth.

www.prinoth.com •

"As a safety professional, you always want your workers to have access to leading edge safety tools that improve safety and focus. Working with **COOLSHIRT SYSTEMS** over the past two years allowed me to help design a tool **by lineman for lineman.**"

The **A.R.C. Hybrid Cooling System** by **COOLSHIRT SYSTEMS** allows linemen to remain more focused and less fatigued by reducing their core body temperature in extreme environments, therefore reducing the possibility of unintended accidents."

-James "Jim" Bonner
Compliance Coordinator- Retired
Alabama Power



A.R.C. Hybrid Cooling System

Complete Arc Rated Portable Cooling Solution

Developed in conjunction with major power companies for use in extreme heat conditions, the **A.R.C. Hybrid Cooling System** uses liquid cooling to reduce fatigue, injury, and heat stress related illness.

Designed specifically for use by linemen, the **A.R.C. Hybrid Cooling System** features a compact design with a custom woven strap mounting system. The use of S-hooks offers the versatility of mounting inside or outside of the bucket. The system includes our mobile ice based cooler, a 7 hour lithium ion battery with charger and a **CAT 2, 12 CAL** rated Liquid Cooled Vest for **70E Arc Flash** protection.

Designed with portability in mind, measuring **6" x 6" x 20"** and weighing in at **less than 10 lbs dry**, the unit is entirely self-contained and built to last with a 20,000 hour pump.



A.R.C. Hybrid Cooling System
2002-0017



COOLSHIRT[®]
LIQUID COOLED GARMENTS

Evaluating the True Cost of Stair Tread Safety for Senior Living Facilities



By Del Williams

Purchase price is just the start. Assessing the total cost of ownership requires long-term analysis, but the savings and increased safety can be significant.

In the nation's senior living communities, stairs are very prevalent even when elevators and ramps are available. The challenge is that stairs can present a slip and fall hazard, especially when wet or slippery, an issue which is only elevated for those who are vision and mobility challenged. Traditional short-term methods of deterring slip and fall incidents on stair treads, however, can become very costly over time and still must comply with all relevant regulations.

To be readily accessible and usable by individuals with disabilities, senior living facilities must comply with the 2010 Americans with Disabilities Act (ADA) Standards for Accessible Design, which applies to newly designed and constructed or altered state and local government facilities, public accommodations, and commercial facilities.

It is also vital to provide a clear visual contrast on stair steps to improve safety since today almost 20 million Americans — 8 percent of the U.S. population — have visual impairments, which is a leading cause of loss of independence among people 65 and older. The International Code Council (ICC) A117.1-2017 Standard for Accessible and Usable Buildings and Facilities contains specifications designed to promote accessibility to people with disabilities such as mobility issues and visual impairment. Among these, as a best practice, the leading 1 to 2 inches of every tread and landing, measured horizontally from the leading edge of the nosing, must consist of a solid color having visual contrast of dark-on-light or light-on-dark from the remainder of the tread. The contrasting marking must be durable and must extend from one side of each tread to the other side of each tread. Alternatively, durable distinctive warning markings are required by the adopted building code of ANSI safety standards.

For senior living facility managers, complying with important safety codes as well as evaluating the Total Cost of Ownership (TCO) for purchases is critical to acquire items at the lowest long-term

cost. Assessing TCO requires not only understanding the initial purchase cost but also consideration of the operating costs, longevity, and remaining value beyond its expected life.

TCO is an even more critical analysis when new products enter the market that disrupt the status quo. After all, it is difficult to evaluate the value of an innovative product that promises to be a much more effective, long-term solution but initially costs more, uses different materials, or is applied differently. For managers at senior living facilities, this is the case when analyzing the TCO of non-skid stair tread striping applied to interior and exterior stairs to prevent slip and fall accidents.

Although simple in concept, the application and maintenance of safety stair tread striping is particularly challenging in outdoor or high-use settings. The traditional choice – non-skid adhesive tape – can peel or wear away in a short time so must be replaced frequently. However, new innovative 100% epoxy-based material containing embedded nonskid aggregate are now available that promise to last much longer, requiring minimal reapplication.

To evaluate the TCO of both options, senior living facility managers can apply a specific formula used for capital equipment, with slight variations for stair treads: $TCO = \text{initial cost (I)} + \text{maintenance costs over 5 years (M)} + \text{estimated downtime (D)} - \text{remaining value after 5 years of depreciation (R)}$.

Initial Cost (I)

When choosing among alternatives in a purchasing decision, buyers often look at the initial purchase price. However, they should also consider the long-term cost of ownership.

In the case of non-skid adhesive tapes, the initial cost is approximately \$1.50 per linear foot. In typical indoor conditions, non-skid tape generally lasts only about six months before requiring removal and reapplication. At this rate, using the tape costs about \$3 per linear foot per year or \$15 per linear foot over five years.



Stairways, Paragraph 504.6 Visual Contrast, and ANSI A117.1, Section 504 Stairways.

While the durable tread initially costs more than non-skid tape, it takes just 18 months to reach the breakeven point for indoor use. After 18 months, the Form-A-Tread stair tread saves the facility the cost of reapplying new non-skid tape every six months. In outdoor applications, the material savings is \$25.50 over the same period of time.

Maintenance (M)

Non-skid tape is difficult to maintain, can become unsightly, and must be frequently inspected and replaced. Since tape cannot be repaired, it must be replaced if damaged. The remaining tape and residual adhesive must be thoroughly removed from the surface before the new tape is applied.

Peeling tape can also pose a trip hazard. Tape often peels off in a short time because it does not bond well, especially to common surfaces like concrete, stone, and masonry. The surface non-skid grit layer can also become ineffective and quickly compromised, especially in high traffic locations.

Because non-skid tape is not very durable it is primarily used on interior stairs. In outdoor applications, it may only last for as little as a week or less in harsh conditions or consistent exposure to sun, rain, snow, ice melt chemicals, power washing, and other cleaning methods.

“In my experience, non-skid tape comes off repeatedly. It is a temporary solution, so you are wasting your time, energy, and effort every time you reapply it,” says Gani Bajraktari, Senior Property Manager at New York-based Bajraktari Realty Management Corp.

Maintenance cost should also include facilities personnel’s time and labor required for frequent inspection and reapplication of the traction tape. In addition, purchasing and inventory costs accrue when the tape must be continually replaced and kept available for use.

Today, a 100% solids epoxy paste that contains

On exterior stairs or ramps, the expected life of traction tape is only three months but can be considerably shorter particularly in areas exposed to chemicals, moisture, high-temperatures, or high traffic. With a three-month lifespan, tape costs approximately \$6 per linear foot per year or \$30 per linear foot over five years.

Compare tape to a more durable option: a 100% epoxy-based material that creates a superior tread with an initial cost of \$4.50 a linear foot. Designers created the material to last at least five years in most outdoor applications and many more years in indoor applications. The product from Form-A-Tread Company achieves a strong bond to a wide range of stair tread surfaces and contains embedded nonskid aggregate to increase traction.

Architects, engineers, building owners and safety professionals use Form-A-Tread Black and Safety Yellow to comply with various U.S Standards and Building Codes including 2010 ADA Standards for Accessible Design, ICC A117.1-2017, Section 504

Your Crew Communicates.

Why Shouldn't Your Software?

Sync up your workflow with **Foundation Software's**
family of integrated construction products.

 **FOUNDATION** software

Construction Accounting

payroll⁴construction

Construction Payroll Processing

 **MCCORMICK**

Estimating and Digital Takeoff

the
EDGE 

Takeoff and Estimating

TAKEOFF 

Quantity Takeoff

SAFETY 

Health and Safety Management

WorkMax 

Mobile Time Tracking



Learn More!

go.foundationsoft.com/product-family



associated with frequent inspection and replacement and significantly lowers the total cost of ownership.

According to Bajraktari, he first used the Form-A-Tread to improve the safety and footing of outdoor stairs in residential projects that could become slippery when wet. "It held up amazingly well to the sun's UV and outdoor weather. Seven years later it still looks as good as the day we applied it."

Downtime (D)

The evaluation of TCO includes consideration of any downtime due to equipment failure. In the case of stair treads, the equivalent of "downtime" is when the safety tread loses adhesion, starts to peel off, is damaged, or the surface traction is worn away.

The reality is that in many cases stair tread replacement does not occur immediately, or even for some time if not discovered or facility personnel are busy elsewhere. This can effectively mean the facility is not following its own safety protocols.

Stair tread "downtime" can have serious financial consequences if slip and fall accident occurs, leading to litigation, liability, workers' compensation claims, and rising insurance rates. A long-term solution that doesn't require constant replacement minimizes any potential downtime, provides a consistent and predictable level of safety and can reduce the potential for such claims.

According to Bajraktari, the epoxy product not only improved safety and eliminated the need for frequent re-application, but also had a more aesthetic look over time due to the lack of visible wear. He has found the approach surprisingly cost-effective in reducing maintenance, potential liability, and commercial insurance rates. In his experience, the cost to apply the product proved more cost-effective than dealing with additional claims and insurance costs.

Remaining Value After 5 Years (R)

Even with depreciation, capital equipment often

embedded slip resistant aggregate is a more cost effective and long-term stair safety tread solution. These materials create a tread with consistent, superior traction and safety for at least five years, even outdoors, with essentially no maintenance. They also resist UV, moisture, chemicals, ice melt, temperature extremes, aggressive cleaning and pedestrian and vehicle traffic.

Because the nonskid aggregate is held in suspension within the formula and is not just adhered to the surface, as with traction tape, it does not wear away. The hardness of the formula (75 Shore D) enhances the abrasion resistant, so the overall tread is much less susceptible to damage compared to traction tape. Unlike tape, if the epoxy material were to be damaged, by an ice chopper for example, it is easily repairable. If damaged, just clean the surface, and reapply. The formula adheres to itself, which is nice added feature. Overall, this innovative formula removes the cost

KEEP YOUR TEAM SAFE



With more than 7,700 cases in 2018 alone, OSHA consistently cites more companies for fall protection violations than any other issue.

FREE DOWNLOADABLE FALL PROTECTION PLAN

Need a Fall Protection Plan? We've got you covered. Download our free, customizable Fall Protection Plan at <https://maltadynamics.com/fall-protection-plan/>.



MALTA DYNAMICS

retains some value after five years. In a similar way, more durable solutions like 100% solids epoxy pastes with embedded aggregate often still have value far beyond five years.

These epoxy pastes are formulated to create a permanent mechanical bond. Not only does an epoxy paste adhere to the stair tread surface, but it also flows into the microscopic cracks and crevices of concrete or other porous substrates and

mechanically bonds. The formula has also shown to have excellent adhesion to smooth surfaces like tile, and steel or aluminum diamond plate.

The bond is so strong that a chisel or angle grinder is required to remove the stair tread line, an advantage in high-traffic areas. Since the aggregate is embedded throughout the entire epoxy paste and not just on the surface, as the epoxy paste wears over time new aggregate is continually exposed to provide renewed traction.

“Instead of temporary applications, it is much more effective to solve the problem the first time with a product like Form-A-Tread and be done with it. The footing is amazing, and you feel more secure going up and down the stairs,” says Bajraktari.

“As far as durability, I expect the stair treads to last for at least ten years or more in indoor applications,” he adds.

Although it is natural for facility managers to seek solutions with the lowest initial cost, considering the TCO is a much more cost-effective alternative. Given this, senior living facilities can achieve significant long-term savings and increased safety by looking beyond short-term choices like non-skid tape in favor of much more durable options like epoxy paste stair tread that does not require continual replacement.

For more information: Call 610-994-2138; Email info@rgfmaterials.com; Visit www.form-a-tread.com •



Line Guard | Pole Guard | BirdBloc
Learn More at CritterGuard.org



Maddox is the one-stop shop for your transformer needs

Founded by a team of industry veterans focused exclusively on the transformer and transformer-related needs of industrial and commercial clients.



Sell

Maddox stocks and sells the highest quality transformers from dry types and padmounts to substations.

Rent

With thousands of units in stock, Maddox rents out transformers for the temporary power needs of customers across North America.

Repair

With shops on both coasts Maddox inspects, tests, and repairs transformers to ensure that they are in top working condition.

Purchase

We offer a great price that includes handling all the transportation and environmental issue.

Big Changes, Improvements Slated for 2024 Equip Exposition

Award-winning and fifth largest trade show in the country reveals plans—early.

Equip Exposition, the award-winning trade show for the international landscape, outdoor living and outdoor power equipment industry, will once again take over the city of Louisville, October 15-18, 2024. “Only this year, we’re making some fundamental shifts and improvements that will elevate the show to the next level,” says Kris Kiser, President and CEO of the Outdoor Power Equipment Institute (OPEI), which owns and manages the show.

From new exhibitor space to new entertainment options and more opportunities to connect and network, 2024 attendees can expect:

- A Tuesday evening Welcome Reception at Churchill Downs, which is marking the 150th anniversary of the Kentucky Derby this year, where attendees can see the recent upgrades to the racetrack. Sponsored by Caterpillar.
- Kevin O’Connor from This Old House as keynote speaker Wednesday morning. Sponsored by Kress.
- A special happy hour in Freedom Hall at the Kentucky Exposition Center (KEC) starting just after the show closes on Wednesday. House band, the Crashers, will perform at the event.
- A Thursday evening arena concert at the KFC Yum! Center in downtown Louisville featuring multi-platinum entertainer and musician, Trace Adkins, sponsored by SENIX.
- Expanded Spanish-language education focused on helping crew leaders become better managers.
- The return of the very successful and well-attended Women’s Reception on Thursday evening, sponsored by SiteOne and Belgard.
- More opportunities to connect in-person with social media influencers at events like the Morning Show at Expo, sponsored by Kohler, and ENERGIZE.
- Improved logistics, including a shuttle bus drop-off at the West Wing which will improve parking lot congestion.

“We’ve listened to our attendees, and are adding new experiences to give them more of what they want: Being with their peers, talking about business struggles and getting real answers,” says Kiser. “There’s no other place where landscapers, equipment manufacturers and dealers can come together to talk to each other, peer to peer, in such a supportive environment. Whether you need help with people, products or processes, the answers to your questions are at Expo.”

Equip Expo provides a dynamic experience with over a million square feet of exhibits and a sprawling 30-acre Outdoor Demo Yard. Expo is the only show in the outdoor living industry where attendees can dig, cut, mow, mulch and test equipment before buying it. The show is also a hub for professional growth, offering essential certifications and educational resources to help industry professionals transform and expand their businesses.

The 2023 show brought together more than 27,000 participants from all 50 states and 46 countries. Landscape contractor registrations increased by 20 percent over the previous year, and dealers were up five percent, marking an increasing interest in hands-on experiences that Equip Expo has championed for more than 40 years.

“We’re always in expansion mode. Due to space demand last year, we opened up the West Wing to exhibitors to great success,” says Kiser. “And we’re going to improve the exhibitor experience there in 2024 by making the West Wing a much larger hub of activity, in



THE SECRET TO

UNDERGROUND POWER TRANSMISSION



OUR WUNPEECE TRANSMISSION SPACERS REDEFINE THE INDUSTRY STANDARD FOR UNDERGROUND POWER TRANSMISSION INSTALLATIONS. WITH PRECISION ENGINEERING AND UNMATCHED QUALITY,

JOIN THE RANKS OF INDUSTRY LEADERS WHO TRUST UNDERGROUND DEVICES FOR THEIR POWER TRANSMISSION NEEDS.



VISIT WWW.UDEVICES.COM

AND EXPERIENCE THE FUTURE OF UNDERGROUND POWER INSTALLATION

cluding putting our pet adoption event Mutt Madness, and the main food offerings there, as well as the Drone Zone, a golf simulation and an attendee lounge.”

The state of Kentucky, which owns the KEC, is planning a massive renovation to the facility in the coming years, which will expand its footprint and reorient the building. “We’re looking forward to that project, as we continue to sell out our trade show floor,” Kiser said, adding that West Wing exhibitors will be “first in line for space when the new wing of the KEC is built on that side of the building. We believe it’s important to reward existing exhibitors; they will take priority when the KEC expands.”

He adds, “Demand for exhibit space doesn’t slow down. We already have more than 80 companies on the waiting list. Anyone interested in exhibit space or sponsorships should jump on it immediately.”

The blockbuster show takes place every October in the Derby City and brings more than \$21 million to Louisville. Due to its size, the show with co-location partner Hardscape North America fully occupies the North, East and South halls and continues expansion into the West Wing of the KEC.

“Louisville is a fantastic place for us; it’s the home for our global industry event. We’re committed to the city, and it’s committed to us,” says Kiser. “But since we take over Louisville for four days, I’m giving one word of advice: book your hotel and airline tickets early if you want to attend this year’s show. Those two things will grow scarcer with every passing month. And you won’t want to miss Expo—not this year.” Housing opportunities through the show’s official housing provider will open in February.

Registration for the 2024 show is now open. Tickets to the 2024 Equip Exposition are currently at \$25 per person, but prices will increase April 1. Register here today.

In 2023, the show received two Grand Awards in Trade Show Executive’s Gold 100 Awards program: “Most Innovative Show” and the “Slam Dunk Award: Best New Idea.”

For more information visit equipexposition.com, contact the Equip Exposition office at info@equipexposition.com or call 502-536-7050.

www.equipexposition.com •

Work shouldn't hurt.

SOFT KNEES®
No-Strap Knee Pads

STOP a LADDER®
Another fine **ergoKNEEL** product
www.ergokneel.com



888-456-3372 • www.safeworker.com • info@safeworker.com

Payroll People meet at a Tradeshow

Our payroll takes 2 minutes to prepare and keeps us compliant with the DAVIS BACON ACT

Our payroll takes many hours and 3 people to put together

We get an 80% savings in time and money with compliant client - compared to manually prepared payroll

Compliant client sounds great. My friend's construction company was heavily fined being out of compliant. He might go to jail!

I USE COMPLIANT CLIENT BY EMARS

WE MANUALLY PREPARE PAYROLL

Our payroll is certified, worry Free and very inexpensive plus it is DOL APPROVED

- Encrypted
- Free Demo
- Works with Excel
- 55,000 + Client
- Web Based
- Paperless
- Works with Time Clock

Compliant
client
by eMars

emarsinc.com
480-595-0466

Monthly Buyer's Guide

- **Buccaneer Rope**
22319 Alabama Hwy.79
Scottsboro, AL 35768
800-358-7673
www.bucrope.com
- **Cleanfix Reversible Fans**
250 Wright Blvd.
Stratford, ON, CN N4Z1H3
866-489-3267
www.cleanfix.org
- **Conduit Repair**
761 Enterprise Dr. # 1
St. George, UT 84790
800-670-1804
www.conduitrepair.com
- **Greaves USA**
30 Industrial PK.
Centerbrook, CT. 06409
800-243-1130
www.greaves-usa.com
- **Hogg Davis**
3800 Eagle Loop
Odell, OR. 97031
855-883-4909
www.hoggdavis.com
- **Jeffrey Machine, Inc.**
3841 Industrial Dr
Birmingham, AL 35217
205-841-8600
www.jeffreymachine.com
- **Manitex USA**
3000 S. Austin Av.
Georgetown, TX. 78626
877-314-3390
www.manitex.com
- **M.B. Crushers**
8730 Technology Way
Reno, NV. 89521
855-MBCRUSH
www.mbcrusher.com
- **Morooka USA**
11191 Air Park Rd.
Ashland, VA. 23005
www.morooka.com
- **Morbark**
8507 S. Winn RD.
Winn, MI. 48896
800-831-0042
www.morbark.com
- **Ring Power**
9901 Ringhaven DR.
Orlando, FL. 32824
407-855-6195
www.ringpower.com
- **Rome Plows**
475 N.6th. St.
Cedartown, GA. 30125
770-748-4450
www.romeplow.com
- **Terex Utilities**
1901 -14th AV. N.W.
Watertown, SD. 57201
800-233-2972
www.terex.com
- **U.T.V. INTERNATIONAL**
8850 Danley Rd.
Quebec, CN. H4T1M4
514-345-0990
www.utvint.com
- **Yale Cordage**
77 Industrial Park Rd.
Saco, ME. 04072
207-282-3396
www.yalecordage.com



Reliable and Safe. The Power of Us.

40+ OFFICES
ACROSS THE U.S. & CANADA

- ⚡ Electrical Testing and Maintenance
- ⚡ Commissioning and Start-Up Testing
- ⚡ Power Quality Analysis
- ⚡ Cable Testing and Fault Location
- ⚡ Online and Offline Cable Partial Discharge Testing
- ⚡ Engineering Services
- ⚡ Electrical Safety Training
- ⚡ Renewable Energy Systems Testing
- ⚡ Power Distribution System Testing
- ⚡ Power System Troubleshooting and more...



SERVICES

TRANSFORMERS

SYSTEMS

COMPONENTS



resapower.com



Network with us on LinkedIn and follow us on social media as we routinely publish the most recent company news, share best practices, post open jobs, and more.



SCAN ME

GOT A TOUGH ONE?

 **800-576-RESA**

 **sales@resapower.com**

Ad Index

Company	Pg.	Website
Conduit Repair	3	www.conduitrepair.com
Coolshirt	5	www.coolshirt.com
Critter Guard	12	www.critterguard.com
Dorlen	20	www.oil-alert.com
Emars Inc	17	www.emarsinc.com
Foundation Software	9	www.foundationsoft.com
Hinge Post	IFC	www.hingepost.com
Maddox Transformer	13	www.maddoxtransformer.com
Malta Dynamics	11	www.maltadynamics.com
Mobile Desk Solutions	BC	www.mobiledesk.com
Resa Power	19	www.resapower.com
Rome Plow	1	www.romeplow.com
Sellick	2	www.sellickequipment.com
Sky Hook	IBC	www.skyhookmfr.com
Underground Devices	15	www.udevices.com
Working Concepts	16	www.safeworker.com



OIL ALERT[®] LIQUID LEAK DETECTOR

DETECT OIL LEAKS AND SPILLS...FAST!

- ***AVOID OPERATIONS SHUT-DOWN***
- ***REDUCE ENVIRONMENTAL RISKS***
- ***MINIMIZE COSTLY CLEAN-UP***
- ***MONITOR OFF-SITE EQUIPMENT***

A small amount of oil (1/32 inch) seeping under Oil Alert activates it's loud "on/off" alarm and/or relay contact output. The low profile dome shaped unit guards against undetected leakage in areas of oil lubricated / hydraulic equipment, stand-by generators, pressurized piping and fuel oil storage locations...

5 year Limited Warranty

DORLEN Products Inc.
6615 W. Layton Ave. Milwaukee, WI. 53220

**Go to WWW.OIL-ALERT.COM
OR CALL: 1-800-533-6392
FOR MORE INFO!!**





SAFELY Lifts Up To 500 lbs!

- Ergonomic
- Portable
- Lightweight
- Meets OSHA & ASME Requirements

Customized Safety Lifting Devices For Any Application

Available in both
CHAIN & CABLE
Configurations



The Sky Hook is your personal safety lifting solution, preventing lifting injuries while saving you both time and money!

800-4-SKYHOOK

800-475-9466 • 208-365-5770

www.skyhookmfr.com

SKY HOOK

ATTCO, Inc. OSA
by SYCLONE ATTCO SERVICE

“When Disasters Strike, First Responders Rely On Us!”

Our complete control, communication and convenience Utility Truck Console is becoming the new standard for truck fleets of all sizes. Loaded with standard and optional features that maximize ergonomics, productivity, and fleet/telecom standards into a one exceptional Mobile Console Solution.



MOBILE DESK
MOBILE OFFICE SOLUTIONS
1-877-663-3375
www.mobiledesk.com