

March 2022

# NEW CONSTRUCTION

Products



**Inventing Solutions  
to Reduce Lead  
time, Labor and  
Consistency  
Problems**

**How to Improve  
Job Site Metrics  
with Wearables**



CELEBRATING

1977

2022

45

YEARS



**JEFFREY  
MACHINE INC**  
DRIVEN BY PRECISION

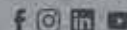
PROUDLY  
MADE IN THE USA

**In the market for a RENTAL?** Contact your Jeffrey Machine rep today!

CORPORATE OFFICE  
Birmingham, AL | 205.841.8600

TEXAS OFFICE  
Euless, TX | 817.545.8677

**JEFFREYMACHINE.COM**



**"THE RIGHT TOOL FOR EVERY LIFT"  
YOUR EQUIPMENT CHECKLIST**

**New For  
2019!**



## **CD110 - 11 TON**

- ✓ Zero degree load chart
- ✓ 53 ft. max tip height
- ✓ Out and down outriggers

**Best in class max capacity!**

## **M150 - 15 TON**

- ✓ Optimal operator comfort
- ✓ Fully adjustable controls
- ✓ Best in class load chart

**Stand out safety features!**

**(Override key switch, rear view camera, ext. LMI utilization light)**



## **M300 - 30 TON**

- ✓ Fully adjustable joystick controls
- ✓ Outstanding pick and carry chart
- ✓ Full vision cab with heat & A/C

**Compact footprint for maximum maneuverability!**



***BUILT IN AMERICA***

**Manitex**

VISIT US AT: [WWW.MANITEX.COM](http://WWW.MANITEX.COM)  
STRENGTH. DEPENDABILITY. MANITEX.

PG 4	How to Improve Job Site Metrics with Wearables
PG 14	Inventing Solutions to Reduce Lead time, Labor and Consistency Problems
PG 26	Monthly Buyer's Guide
PG 28	Ad Index



Pg 14

**PRESIDENT**

---

Glen Hobson  
205-441-5591  
glen@handfmedia.net

**DIRECTOR OF ADVERTISING**

---

Brian Lockheart  
205-624-2182  
lockbrian692@gmail.com

**DIRECTOR OF BUSINESS**

---

Butch Cole  
205-624-2180  
butch@handfmedia.net

**ADMINISTRATIVE DIRECTOR**

---

Steven Hobson  
steven@handfmedia.net

**EDITOR**

---

Brandon Greenhill  
brandon@handfmedia.net

**CREATIVE/ WEB DIRECTOR**

---

Jacklyn Greenhill  
jacklyn@handfmedia.net

P.O. Box 1568 • Pelham, AL 35124  
Phone: 205-441-5591 • Fax: 205-624-2181  
www.newconstructionproducts.com  
info@newconstructionproducts.com

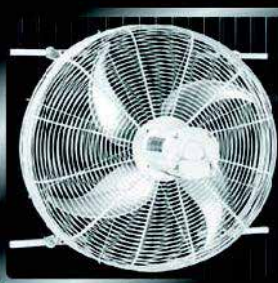


*New Construction Products™* is published twelve times a year on a monthly basis by H & F Media, Inc. *New Construction Products™* is distributed free to qualified subscribers. Non-qualified subscription rates are \$57.00 per year in the U.S. and Canada and \$84.00 per year for foreign subscribers (surface mail). U.S. Postage paid at Birmingham, Alabama and additional mailing offices.

*New Construction Products™* is distributed to qualified owners and managers in the construction industry. Publisher is not liable for all content (including editorial and illustrations provided by advertisers) of advertisements published and does not accept responsibility for any claims made against the publisher. It is the advertiser's or agency's responsibility to obtain appropriate releases on any item or individuals pictured in an advertisement. Reproduction of this magazine in whole or in part is prohibited without prior written permission from the publisher.

**POSTMASTER:** Send address changes to  
H & F Media, Inc. P.O. Box 1568  
Pelham, AL 35124  
**PRINTED IN THE USA**

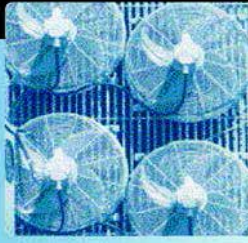
# Get Cool!




**Extend transformer life!**

**Increase transformer capacity up to 166%!**

- expert technical assistance
- low sound levels
- energy-efficient motors
- large inventory
- one-piece cast aluminum blades
- galvanized or stainless steel guards





**quality engineered, performance tested**

p.o. box 187 germantown, wisconsin 53022

262.255.2318

[www.krenzvent.com](http://www.krenzvent.com)

## Stryker ST Series

Remote Control Spotlight



## Hardwire Control Option

Wired Dash Mount



## Wireless Remote Option

Operates up to 80' from light



## ST SERIES BY GOLIGHT

- Multiple Unit Selector Function  
-2 units with 1 remote
- Home Position Function
- Fluorescent Remote Buttons
- New Wireless Technology Benefits
  - Simultaneous Pan + Tilt
  - Multiple users can operate lights in close proximity without interference
- Stainless Steel Mounting Brackets
- Smart Programming Logic
  - Quick and simple pairing
- UV and Saltwater Resistant
- 5 Year Limited Warranty

**GOLIGHT INC | 800.557.0098 | 308.278.3131 | [golight.com](http://golight.com)**



# How to Improve Job Site Metrics with Wearables

Wearables have become a very fashionable topic in the construction industry, but it's not all window dressing, every day, wearables are promoting health, safety, connectivity, productivity and accuracy on construction sites.

## *An Accessory For Every Occasion*

A number of employee monitoring systems have been introduced to the construction industry with the aim of making employees safer.

Dash cams are being installed into truck cabs—but not to record traffic—to record the activities of the driver. Truck companies want to make sure drivers are checking their mirrors and especially aren't using their phones when behind the wheel.



The Spot-R fall alert and emergency evacuation system from Triax Technologies monitors employees' movements to alert safety personnel if the device changes elevation quickly, indicating a fall. And it alerts workers of a emergency evacuation.

The Scan-Link RFID tags monitor employees' locations and alerts equipment operators of employees who are located behind the machine.

Some smart watches detect vibration; that technology is used to monitor the ramifications to the body from using power equipment for a long time. Alerts tell the end-user when power tool use exceeds what the body can safely perform, and this is to prevent hand-arm vibration syndrome (HAVS).

Smart helmets monitor several health elements, such as fatigue, heart rate and stress, so workers and man-



him a safer way to perform his job and wrote down new safety protocols into our guidelines and training.”

Using historical data to learn how things happen is the first step to promoting safety on the job site. “It’s not enough just to learn how accidents have happened,” says Fava. “The next step is to analyze data in order to prevent accidents from happening.

With all of the employee detections picked up by the Scan-Link system, managers can identify “hot spots”—spots where machines detect people the most frequently.

“Using this data, customers can identify areas where a struck-by incident is most likely to occur. Then, customers can make decisions that will decrease the risk of an accident from happening by moving the location of materials, so workers don’t have to walk in a machine’s workspace or by putting up signage warning employees of high-risk areas,” says Fava.

#### *Assisted Reality Connects Two Physical Worlds*

Wearables are also instrumental in merging realities, which is bringing connectivity, productivity and accuracy to job sites.

Exoskeleton and assisted reality headset manufacturer Real Wear just released the second version of their assisted reality headset, called the RealWear Navigator 500.

It is sleeker, lighter and is more ergonomic than the previous model (the HMT100) for all-day comfort yet is rugged and durable for use on construction sites and in industrial settings.

It features a modular design, a 48-megapixel camera sensor with enhanced zoom capability, incredible low light performance, and is compatible with more than 200 optimized apps. A hot-swappable battery allows for continuous use the whole day.

“With the Navigator 500, we wanted to provide scale enterprise solutions as part of the digital transformation movement. Today, we see the acceleration of digital transformation on the future of work, espe-

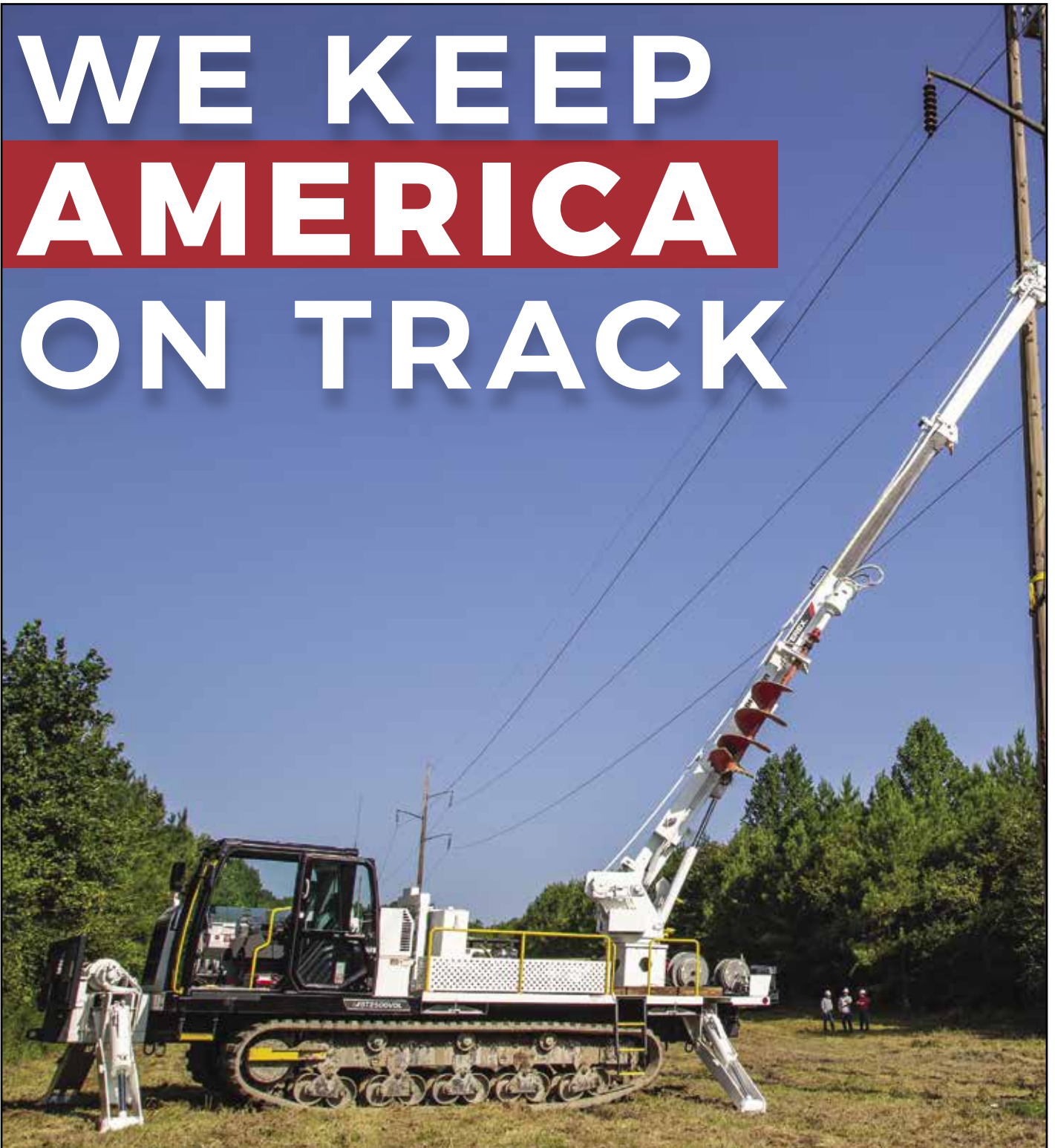
agement can modify worker’s activities in ways that promote employee health and job site safety and productivity.

#### *Turning Historical Data Into Predictive Analytics*

A lot of times, this monitoring can lead to policy changes and coaching opportunities.

“One customer who uses our Scan-Link RFID technology reported to me the following story,” says Jonathan Fava, president, Scan-Link Technologies, a CONEXPO-CON/AGG exhibitor. “We were looking at the number of times equipment operators were alerted to the presence of a nearby worker, and we noticed one person was causing a lot of alerts, so we pulled that individual aside and asked him why. He explained that he’s the flagger so, when operators load the machine onto a float, he gets up on the float to aid the operator place the machine. We advised him that behavior is unsafe; he could get struck by the machine or fall off the float. So, we told

# WE KEEP AMERICA ON TRACK



**MOROOKA**

UTILITY CARRIERS

Call: 800-365-7260

OR

Visit: [morookacarriers.com](http://morookacarriers.com)

# WE HAVE THE ROPE TO GET THE JOB DONE.



**BUCCANEER**  
rope company

Providing strength & stability, with a twist.

cially since the pandemic,” says Andrew Chrostowski, chairman and CEO, RealWear Technologies. “Our device is hands free and keeps you present. You don’t want your head stuck in the meta verse when you’re working around heavy equipment.”

The device allows the user to take photo and video at six different zoom levels, as well as call someone. The device takes audio commands for all features; you say the words “take a picture” or “zoom” or “call Herald” and it does it, so you can keep your hands on what you’re doing.

With it, users can aid in remote inspections and diagnostics. By equipping someone at the job site with the Navigator 500, they can act as the eyes for inspectors and technicians, so inspections and troubleshooting equipment can be done remotely, saving time and travel costs.

#### *Augmented Reality Expands By Becoming Handheld*

The Trimble XR10 with Microsoft HoloLens brings a different kind of connectivity and reality. The technology connects virtual reality to physical reality to provide mixed reality.

HoloLens users can see both the physical world and the virtual world; the digital image is overlaid onto the physical world.

This technology is especially handy to trades; now, they no longer need to look at paper designs for what they are installing and then try to map out where that is in the physical world by establishing a frame of reference and taking out the measuring tape; they can simply see, for example, the virtual pipes and their detailed measurements, and install the pipes with high accuracy. They can also see what is being installed nearby, so they can identify potential complications.

Trimble, a featured exhibitor at CONEXPO-CON/AGG, recently expanded the potential for BIM (business information modeling) users to deploy augmented reality on the job site by introducing the Trimble Connect AR app, which is compatible with Trimble Connect. The app is downloaded to a phone or tablet and allows users an augmented reality ex-

# Construction Barricades

We Rent Nationwide.



## TRAFFIC CONTROL & CONSTRUCTION SOLUTIONS

Trinity Highway Rentals is the #1 manufacturer of water-filled barricades with the largest inventory in stock and ready to ship. We offer Construction Site, Airport, Work Zone, and Traffic Control solutions that are less susceptible to movement than chain-link fences, drums, and cones. Our water-filled barricades are made in the USA and can be assembled to meet various construction site needs, including perimeter fencing and pedestrian walkways. Flexible rental options are available to accommodate multi-phase projects.



**TRINITY**  
**HIGHWAY**  
RENTALS

TrinityHighwayRentals.com

**888.496.3625**



Scan for More Info

perience by pushing BIM data to their phone and overlaying it onto images of the real world on the device's screen.

"This eliminates what can be a costly financial barrier to some customers," says Martin Holmgren, general manager of building field solutions at Trimble. "And users can interact with Trimble Connect AR users in the digital space. For example, I can leave a message in the digital space with my Trimble XR10 and someone with the Trimble Connect AR app on their phone

can detect the message, even weeks later as they walk by the location where it was left and read it. This greatly enhances communications and streamlines workflows."

Trimble expects people who don't need to be fully hands-free, such as supervisors, managers, inspectors, and building owners will use it to perform tasks, such as QA/QC, updating punch lists, and measuring construction progress.

"The app allows for the incorporation of AR into workflows that don't require the user to be hands-free, and we think our app will ultimately drive AR in a much wider range of adoption," says Holmgren.

*About the Association of Equipment Manufacturers (AEM)  
AEM is the North America-based international trade group representing off-road equipment manufacturers and suppliers with more than 1,000 companies and more than 200 product lines in the agriculture and construction-related industry sectors worldwide. The equipment manufacturing industry in the United States supports 2.8 million jobs and contributes roughly \$288 billion to the economy every year.*

*About CONEXPO-CON/AGG  
Held every three years, CONEXPO-CON/AGG is the must-attend event for construction industry professionals. The show features the latest equipment, products, services and technologies for the construction industry, as well as industry-leading education. The next CONEXPO-CON/AGG will be held March 14-18, 2023 in Las Vegas, Nevada. For more information on CONEXPO-CON/AGG, visit <https://www.conexpoconagg.com>.*

**PowerSight**  
Power Quality Analyzers & Loggers

Easy to Use & Learn  
**Buy or Rent Up to 100 Systems**  
Domestic Tech Support  
Wizard & AI Tools Save Time and Eliminate Errors  
Renewable Warranties that Include Calibrations  
**1-2 Day Shipping on Most Orders**

Most Popular:  
PK3564-PRO System

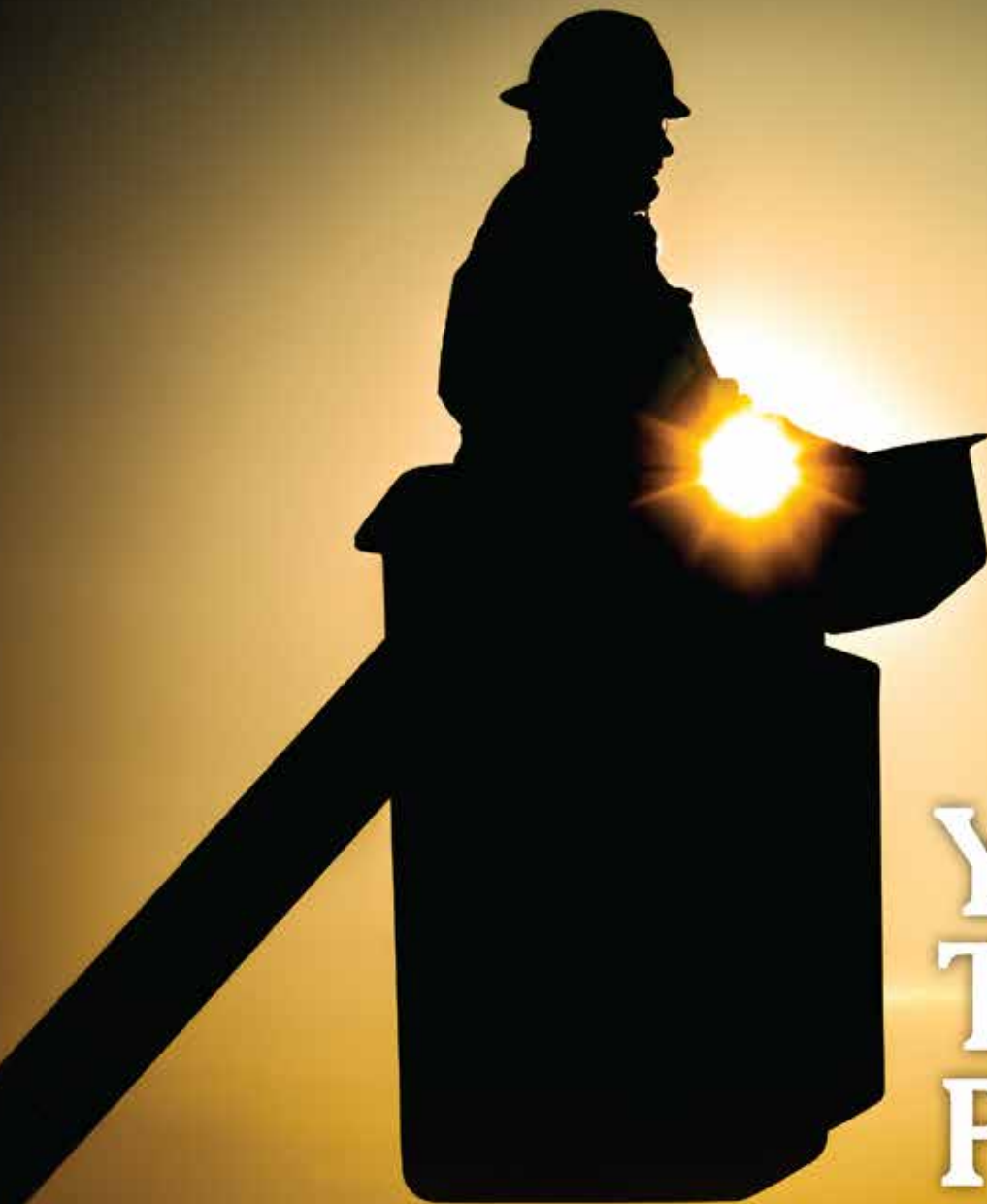
Made in USA  
with US & Imported Parts

NETA 2022  
**POWERTEST**  
March 1 • Denver, CO

Come See Us at  
**Booth #908**  
for exclusive offers!

PowerSight.com • sales@powersight.com • 1-925-444-7027

[www.conexpoconagg.com](http://www.conexpoconagg.com)



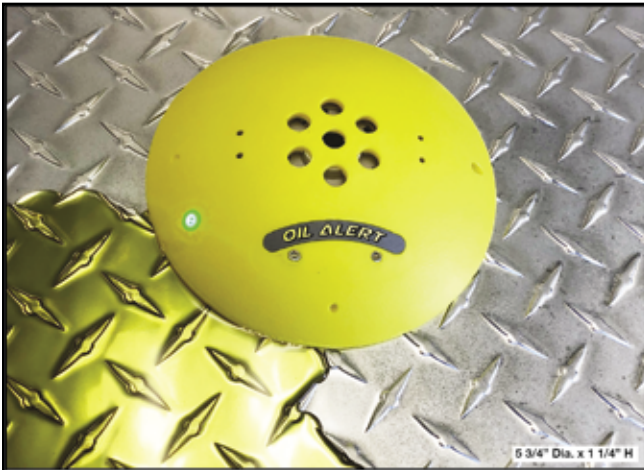
# Your Trusted Partner.

Partnering with Ring Power gives you access to a vast range of jobsite-tough products to round out your fleet. Ring Power carries machines from dozens of manufacturers to ensure you always have access to the right tools for your job.

Short-term, long-term or rental-purchase options available.



1-844-766-RENT • [Utility.RingPower.com](http://Utility.RingPower.com)



## **OIL ALERT<sup>®</sup>** **LIQUID LEAK DETECTOR**

**DETECT OIL LEAKS AND SPILLS...FAST!**

- *AVOID OPERATIONS SHUT-DOWN*
- *REDUCE ENVIRONMENTAL RISKS*
- *MINIMIZE COSTLY CLEAN-UP*
- *MONITOR OFF-SITE EQUIPMENT*

A small amount of oil (1/32 inch) seeping under Oil Alert activates its loud "on/off" alarm and/or relay contact output. The low profile dome shaped unit guards against undetected leakage in areas of oil lubricated / hydraulic equipment, stand-by generators, pressurized piping and fuel oil storage locations...

**5 year Limited Warranty**

**DORLEN Products Inc.**  
6615 W. Layton Ave. Milwaukee, WI. 53220

**Go to [WWW.OIL-ALERT.COM](http://WWW.OIL-ALERT.COM)  
OR CALL: 1-800-533-6392  
FOR MORE INFO!!**



## **Hydraulic Detachable Gooseneck**

For more than two decades, our Hydraulic Detachable Gooseneck Trailer has been North America's bestselling detachable lowboy for construction professionals—and for good reason.

It's engineered to make unhooking, loading and unloading, and hooking up again a simple one-person operation.



[trailking.com](http://trailking.com)

*Serving our customers since 1974.*

[in](#) [@](#) [t](#) [f](#) [v](#) [@trailkingind](#)

# ROME

Available in 10, 12, 14, and 16 foot widths



Manufacturing Heavy Duty Construction and Agricultural Equipment Since 1932

ROME Plow has been the premier name in heavy duty disc plows for over 87 years.

Available in 16, 18, 20, 24, and 30 foot widths



ROME has been manufacturing pivot dump and ejector scrapers for over 45 years for the construction and agricultural industries.



Available with 36 or 42" blades, and up to 20' wide

ROME also manufactures a full line of leveling scrapers (with and without gates) and haul road maintenance tools (with and without rollers)



Available in 18 and 22 yard versions

For more information on our products or for the closest authorized ROME dealer please contact us.

Available in 24, 28, 31, 34 and 37 Yards



770-748-4450 - [www.romeplow.com](http://www.romeplow.com)

Steel Tracks available to fit any articulating tractor.

# Inventing Solutions to Reduce Lead time, Labor and Consistency Problems



*Recon Wall Systems uses their expertise in precast concrete products to solve common problems associated with light pole base installation.*

Light Pole Base (LPB) is a division of the established precast big block retaining wall innovator, Recon Wall Systems. Headquartered in Minnesota, Recon has provided over 20 million square feet of precast concrete block solutions to customers around the globe through its network of producers.

While Recon has been around for 22 years, the ethos of this company is anything but complacent. It has a culture which promotes idea generation. President Mike Klotthor is the current driving force behind this philosophy of improvement. He says this personal quality stems from his background as an engineer, a path he began to take in 2008 which included eight years as a consulting engineer. "As an engineer, I was always looking to provide solutions rather than simply utilize solutions that already existed but never really solved the biggest problems." This mentality is what led to the development of the Light Pole Base division, four years ago.

The problems Klotthor observed in the traditional light pole base installation process had to do with inven-



# *The New Standard for Linemen*

At Tallman Equipment, our priority is to set the standard in the electric transmission and distribution industry with an all-inclusive approach to serving our customers. Our vision to deliver a trio of quality, convenience, and reliability is driven by listening and adapting to the needs of our customers. As the industry changes, so does Tallman. As a result, Tallman Equipment has become a unique company within our industry offering a full range of professional services including tool sales, product distribution, rentals, and repair. Tallman is already a trusted name in stringing blocks, cable assemblies, fiberglass, and rope products – and we are excited to announce the addition of our new Rubber Goods Testing Lab.

## *Our Services Include:*

**Groundset & Jumperset Manufacturing, Repair & Refurbishing**

**Transformer Sling Manufacturing & Rope Repair**

**Battery Power Tool & Equipment Repair**

**Fiberglass Tool Testing, Repair & Refinishing**

**Tool & Equipment Rental**

**Rubber Goods Testing & Refurbishment**



*Trust* **TALLMAN**

[www.tallmanequipment.com](http://www.tallmanequipment.com)

**Call Toll Free: 877-860-5666**

**International: 630-860-5666**



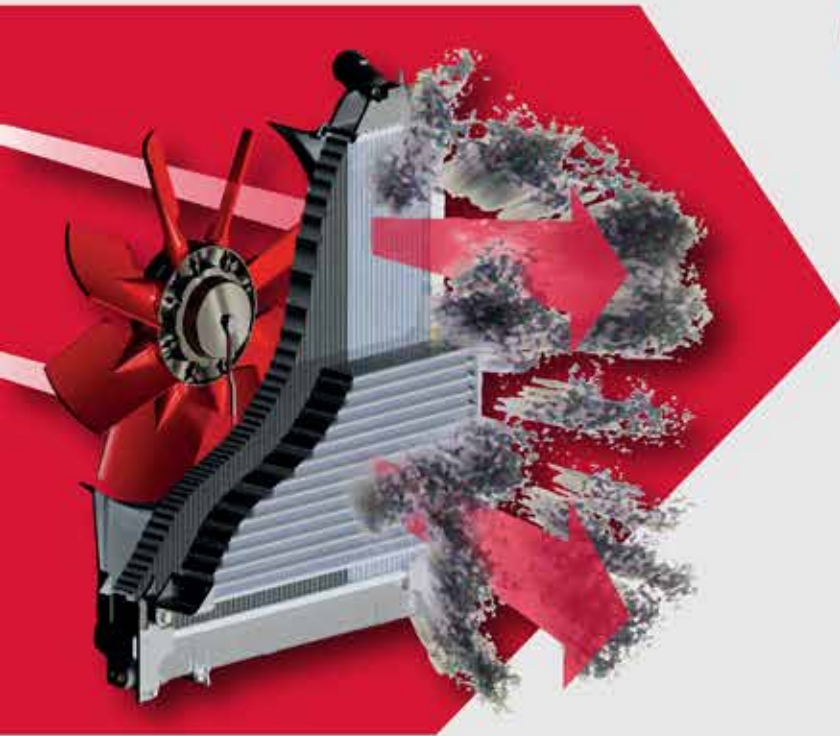
tory lead times, inter-dependencies, and design and application complexities. Each year thousands of light poles are installed and the current process of creating a suitable base for each light pole on the project was slow and inconsistent. Some projects include hundreds of light pole bases and Klotthor knew there needed to be a better solution that could save time and money.

A typical scenario required 4-6 week lead time for concrete and other materials. Once the materials arrived, some of the biggest pain-points had to do with interdependencies associated with scheduling the right people with the right skills to be on-site at the right time. This timeline would often be further complicated by disruptive weather patterns. Additionally, the design of the layout and the application of materials often presented challenges due to the need for a variety of rebar configurations and customized anchor and conduit locations. In a tight labor market, finding enough skilled labor to install and tie rebar and place concrete is a major challenge. On top of that, once the forms and rebar are properly set contractors had to wait a minimum of 7 days for the concrete to cure before they could proceed.

The solution to these problems was well within the realm of the Recon's capabilities. Leveraging their experience as a provider of precast retaining wall blocks, the team designed a precast light pole base. The nature of precast meant that it was simple to make in advance and store as many as needed in inventory for upcoming projects, fully cured and ready to install. Contractors could have it readily available. And with an installation time of just 40-70 minutes, total lead time from order placement to project completion time was much shorter. This meant that in a time when labor supply is tight, the team could quickly install the bases and deploy their talent to other tasks to meet the needs of the project. Finally, customers have peace

# CLEANFIX.ORG

Reversible Fans For Radiator Cleaning



## CLEAN RADIATORS

- = Increases Power 
- = Increases Operator Comfort 
- = Reduces Downtime 
- = Saves Fuel 

*More than you think!*



web [cleanfix.org](http://cleanfix.org)

youtube



cleanfixgf

facebook



CleanfixReversibleFans



the anchoring system. The four slot adjustable anchoring system can accommodate light poles with a required bolt circle diameter ranging from 7.5 inches to 13.5 inches. This patented design, along with the four side openings for conduit installation, made for a universal product. At last, there was a precast product that could accommodate a wide range of pole types, heights, and bolt patterns.

One of the main concerns installers have when sourcing new products has to do with quality. Because LPB bases are made in a controlled environment, the variables such as concrete mix design, air entrainment and temperature which affect quality are reduced. These NPCA Certified production facilities adhere to strict quality control measures regarding compressive strength, air entrainment, and all other design specifications resulting in a product that is the same every time.

The response from the contractor community has been overwhelmingly positive. Tim Masiewicz, Project Manager and Electrical Contractor for Windemuller, Inc., says "I love using LPB bases for a variety of reasons. I appreciate the cleanliness and the ease of installation. It takes operator error out of the equation. The visual appeal is great; with this product there are no lines so you don't have to sand anything down to make it look nice. Another unique benefit is that you can actually re-use the bases if

of mind knowing that these bases were made in a controlled environment and meet all necessary specifications and requirements.

Kurt Baecker, Project Manager for CSK Electric says, "the light pole bases that we have been using from LPB have been a game changer. They save a ton of time on the install and free up quite a bit of manpower. It used to take about four guys to go around to prep and pour the old style pole bases. We would usually spend about three to four days to prep the pole base forms and tie up rebar cages. Also, we would spend at least another one to two days to pour and finish our pole bases. With these new style precast pole bases one guy can go around and drill all of the holes and usually set all of the bases the next day with the help of just one other person. One other benefit is that we can always come back and dig down to add a pipe into the base for future poles."

The inventive part of the product design starts with



# EFFICIENCY PRODUCTION

## America's Trench Box Builder™

### Utility Contractor's Choice for Trench Shielding & Shoring

- Largest selection of shielding and shoring equipment available.
- Custom shields built to your specs.
- Site-Specific Engineering.
- OSHA Trench Safety Training.
- Jobsite Installation Assistance
- Efficiency Production knows that our success is based on your success!



Steel Trench Shields



Hydraulic Shores



Build-A-Box™



Aluminum Shields™



Stone Mizer™



Slide Rail System

800-552-8800

[www.encyproduction.com](http://www.encyproduction.com)

685 Hull Rd., Mason, MI 48854



**EFFICIENCY**  
**PRODUCTION**  
America's Trench Box Builder™



they can do it with just an excavator in less than an hour. The elimination of a concrete truck is a huge benefit, too, because that can be tough to maneuver into place. The excavator can easily get right in there, and sometimes you can get close enough to just set the base right into the hole.”

LPB offers many resources and tools to help incorporate this innovative solution into your projects.

A 3-D Sketch Fab model of an LPB base can be viewed here.

Readers who are interested in learning more can call us at 612-440-4764 or email us at sales@lightpolebase.com.

Wondering where to buy? Our network of producers can be found at [www.lightpolebase.com/where-to-buy/](http://www.lightpolebase.com/where-to-buy/) •

# SLIP AND FALL PREVENTION!

NEW!



TESTING DYNAMIC  
COEFFICIENT OF  
FRICTION (DCOF)  
**ASM 925**

Since  
1993

## DIGITAL ASM 825A SLIP METER

WET AND DRY TESTING  
CALIBRATES TO ANSI/NFSI B101.1

---

SAFE FLOORS MAY INCREASE PRODUCTIVITY  
AND WILL CERTAINLY REDUCE LOSSES

---

SCOF RESULTS WITH AN EASY-TO-USE  
PORTABLE FLOOR FRICTION TESTER

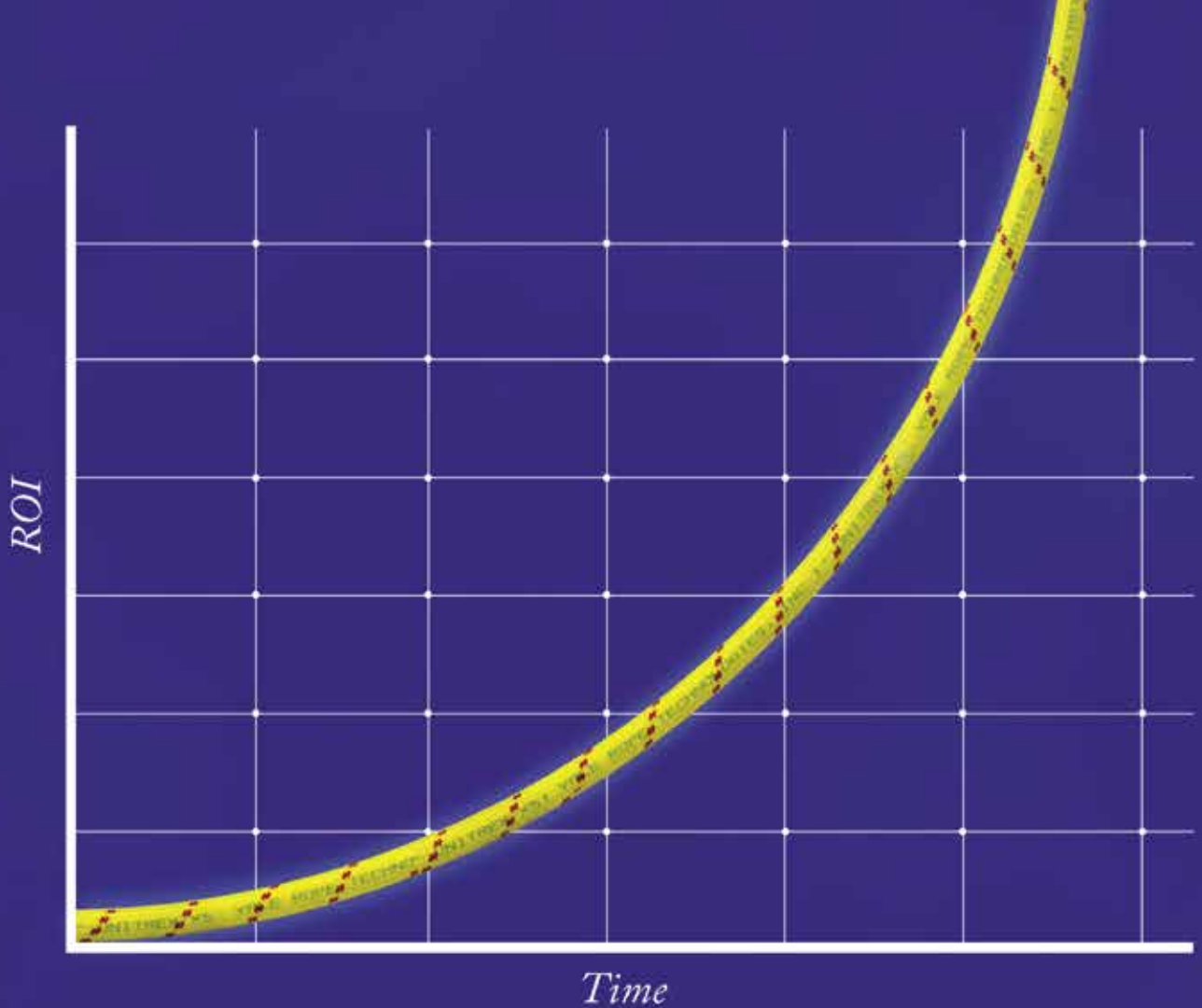
---

PH: 941-681-2431 | FAX: 941.681.2487

AMERICAN SLIP METER®

WWW.AMERICANSLIPMETER.COM





## Unitrex XS™ Max Wear. Unmatched performance in the field and in the boardroom.

Electric line stringing is easier and more economical with Unitrex™. Made with a core of Honeywell Spectra®, it is up to 10 times lighter than steel, while delivering comparable strength. The urethane-coated polyester jacket provides excellent abrasion resistance for great productivity that lasts.

To learn more, visit [www.yalecordage.com](http://www.yalecordage.com)

**YALE CORDAGE**  
Performance. Passion. Possibilities.

77 Industrial Park Road | Saco, Maine 04072 | p (207) 282-3396, f (207) 282-4620



**Atlantic Screen  
& Mfg., Inc.**

- Well Rehab. Products
- Manholes
- Bentonite
- Filter Sock
- Inline Chemical Mixers
- Sampling Ballers
- Clear PVC Pipe
- Locking Caps

Manufacturers of Slotted & Preforated Pipe  
ranging from 1/2" to 24" in diameter

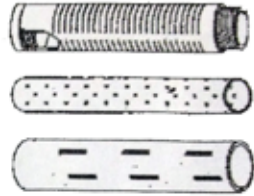
**302-684-3197**

FAX 302-684-0643

142 Broadkill Rd. • Milton, DE 19668

[www.atlantic-screen.com](http://www.atlantic-screen.com)

email: [atlantic@ce.net](mailto:atlantic@ce.net)



**SCHWEISS**

**DOORS**

**HYDRAULIC — OR — BIFOLD**

ONE-PIECE DOORS

STRAP LIFT DOORS

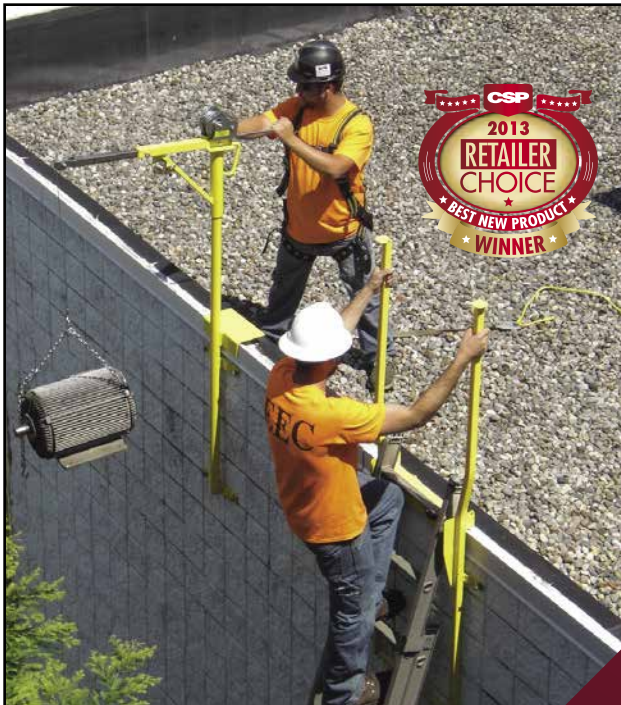
**507-426-8273**



• AVIATION

• SHOP DOORS

**SCHWEISSDOORS.COM**



**LADDERPORT LADDER RECEIVER (PATENT PENDING)**

Permanent building mounted extension ladder receiver, less expensive & safer than vertical ladders.

Hooks secure ladder, side plates prevent sideways movement.

Meets OSHA Regulation 1926.1053(b)(1)

**CRANKY PORTABLE WINCH SYSTEM**

Cranky winch safely hauls items weighing up to 300 lbs.

One person can move items from vehicle to roof without the expense of a crane or second person.

Sales- (800) 770-8851 | Email: [sales@ladderport.com](mailto:sales@ladderport.com) | Web: [www.ladderport.com](http://www.ladderport.com)

# IN NEED OF REPLACEMENT RUBBER TRACKS?

We're proud that  
Dominion Rubber Tracks are the

**#1 SELLING  
RUBBER TRACK**

brand in America.

CALL US TODAY  
TO GET THE BEST  
PRICE ON  
RUBBER TRACKS,  
YANMAR PARTS,  
AND  
UNDERCARRIAGE PARTS

Ashland, VA >> Jacksonville, FL >>  
Cincinnati, OH >> Portland, OR >>  
Schenectady, NY >> Dallas, TX

**DOMINION**  
**Equipment Parts**

800-365-7260  
[www.depparts.com](http://www.depparts.com)



# **CROSS COUNTRY** INFRASTRUCTURE SERVICES INC.

**Your Source for Construction Equipment Rentals and Supplies**

**SUPPLIES INCLUDE:** Abrasive & Cutting Tools > Environmental > Safety Products > Valves, Fasteners & Fittings > Lifting & Rigging > Piping Products > Pipe Testing Equipment > and Much More

**EQUIPMENT RENTALS INCLUDE:**



Pumps



Padding Machines



Pipelayers



Flat Bed Tractors



Excavators



Trenchers



Dozers

For Rentals And Supplies Visit [CrossCountryIS.com](http://CrossCountryIS.com) Or Call **1-855-955-CCIS (2247)**

## DIAGNOSE YOUR OWN EQUIPMENT.



*Big updates on  
CASE, New Holland, JCB  
& John Deere*



The **OHV Pro** is our answer to folks needing a stand alone, full featured scan tool for working on Agricultural, Construction, Mining and other Off-highway applications. Brands such as John Deere, Volvo, Caterpillar and CASE are covered. Perform bi-directional controls on hydraulics and special functions, such as injector coding, DPF regens and VGT calibrations.

**8" Android Tablet | IP65 Rated | Bluetooth® Wireless | Easy Updates | Remote Technician**

[WWW.CANDOINTL.COM](http://WWW.CANDOINTL.COM)



909/CANDO-11(226-3611)

# Making perfect connections has never been simpler. In fact, now it's a **SNAP!**

**NEW** *SNAP* Connectors from Greaves. A revolutionary compression connector concept that gets the job done with just a few turns of a standard wrench!

- ▶ Time-saving, easy installation
- ▶ Superior pull-out strength and conductivity
- ▶ No bulky and costly tools and dies

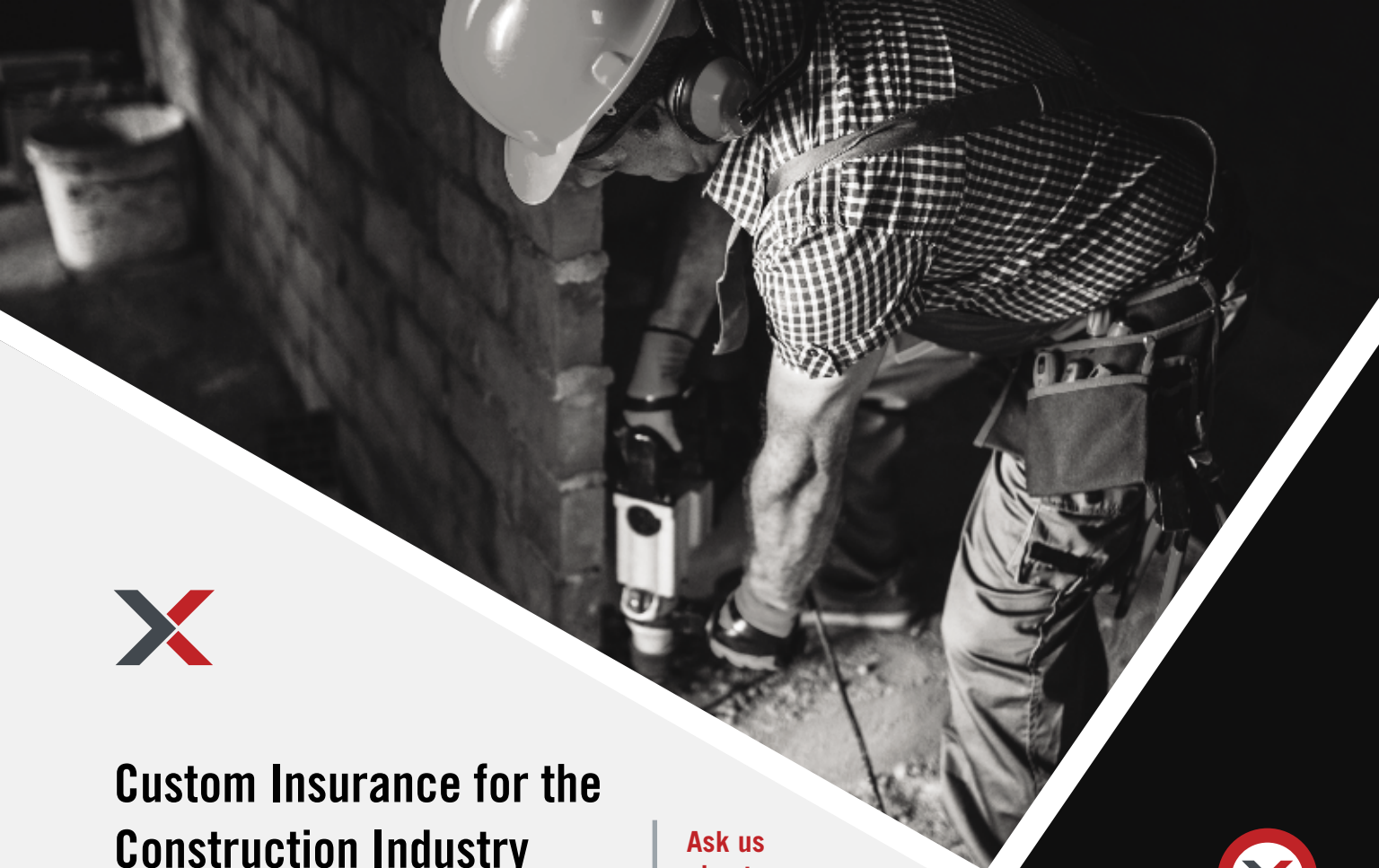


## GREAVES

# Monthly Buyer's Guide

---

- **Buccaneer Rope**  
22319 Alabama Hwy.79  
Scottsboro, AL 35768  
800-358-7673  
[www.bucrope.com](http://www.bucrope.com)
- **Cleanfix Reversible Fans**  
250 Wright Blvd.  
Stratford, ON, CN N4Z1H3  
866-489-3267  
[www.cleanfix.org](http://www.cleanfix.org)
- **Conduit Repair**  
761 Enterprise Dr. # 1  
St. George, UT 84790  
800-670-1804  
[www.conduitrepair.com](http://www.conduitrepair.com)
- **Greaves USA**  
30 Industrial PK.  
Centerbrook, CT. 06409  
800-243-1130  
[www.greaves-usa.com](http://www.greaves-usa.com)
- **Hogg Davis**  
3800 Eagle Loop  
Odell, OR. 97031  
855-883-4909  
[www.hoggdavis.com](http://www.hoggdavis.com)
- **Jeffrey Machine, Inc.**  
3841 Industrial Dr  
Birmingham, AL 35217  
205-841-8600  
[www.jeffreymachine.com](http://www.jeffreymachine.com)
- **Manitex USA**  
3000 S. Austin Av.  
Georgetown, TX. 78626  
877-314-3390  
[www.manitex.com](http://www.manitex.com)
- **M.B. Crushers**  
8730 Technology Way  
Reno, NV. 89521  
855-MBCRUSH  
[www.mbcrusher.com](http://www.mbcrusher.com)
- **Morooka USA**  
11191 Air Park Rd.  
Ashland, VA. 23005  
[www.morooka.com](http://www.morooka.com)
- **Morbark**  
8507 S. Winn RD.  
Winn, MI. 48896  
800-831-0042  
[www.morbark.com](http://www.morbark.com)
- **Ring Power**  
9901 Ringhaven DR.  
Orlando, FL. 32824  
407-855-6195  
[www.ringpower.com](http://www.ringpower.com)
- **Rome Plows**  
475 N.6th. St.  
Cedartown, GA. 30125  
770-748-4450  
[www.romeplow.com](http://www.romeplow.com)
- **Terex Utilities**  
1901 -14th AV. N.W.  
Watertown, SD. 57201  
800-233-2972  
[www.terex.com](http://www.terex.com)
- **U.T.V. INTERNATIONAL**  
8850 Danley Rd.  
Quebec, CN. H4T1M4  
514-345-0990  
[www.utvint.com](http://www.utvint.com)
- **Yale Cordage**  
77 Industrial Park Rd.  
Saco, ME. 04072  
207-282-3396  
[www.yalecordage.com](http://www.yalecordage.com)



## Custom Insurance for the Construction Industry

### With XINSURANCE, You Get...

- All-In-One Approach
- Agent Friendly
- Limits up to \$10MM
- Property & Casualty
- Professional Liability
- Commercial Auto Liability  
(available in most states)
- Products Liability
- Exclusions/Gaps in Current Coverage & More

XINSURANCE is powered by Evolution Insurance Brokers, LC ("EIB"), an excess and surplus lines insurance brokerage. XINSURANCE is a DBA of EIB, which is domiciled in and has its principal place of business in Sandy, Utah. This insurance product is offered by an unlicensed surplus lines insurer. The NPN for EIB is 5464658 and CA license number is OH93938.

Ask us  
about our new  
coverage option –  
Communicable  
Disease  
Liability



To get your free custom insurance quote for the construction industry, visit [www.xinsurance.com](http://www.xinsurance.com)

You can also contact Logan Fitzgerald directly at **801.304.5562** or [loganf@xinsurance.com](mailto:loganf@xinsurance.com)

# XINSURANCE

## Ad Index

Company	Pg.	Website
American Slip Meter	20	<a href="http://www.americanslipmeter.com">www.americanslipmeter.com</a>
Atlantic Screen & Mfg., Inc.	22	<a href="http://www.atlantic-screen.com">www.atlantic-screen.com</a>
Buccaneer Rope	8	<a href="http://www.bucrope.com">www.bucrope.com</a>
Can Do Intl	24	<a href="http://www.candointl.com">www.candointl.com</a>
Clean Fix	17	<a href="http://www.cleanfix.org">www.cleanfix.org</a>
Cross Country	24	<a href="http://www.crosscountryis.com">www.crosscountryis.com</a>
Dominion	23	<a href="http://www.depparts.com">www.depparts.com</a>
Dorlen	12	<a href="http://www.oil-alert.com">www.oil-alert.com</a>
Efficiency Production	19	<a href="http://www.efficiencyproduction.com">www.efficiencyproduction.com</a>
eMars Inc	28	<a href="http://www.emarsinc.com">www.emarsinc.com</a>
Go Light	3	<a href="http://www.golight.com">www.golight.com</a>
Greaves	25	<a href="http://www.greaves-usa.com">www.greaves-usa.com</a>
Jeffrey Machine, Inc.	IFC	<a href="http://www.jeffreymachine.com">www.jeffreymachine.com</a>
Krenz Vent	2	<a href="http://www.krenzvent.com">www.krenzvent.com</a>
Ladder Port	22	<a href="http://www.ladderport.com">www.ladderport.com</a>
Light Pole Base	BC	<a href="http://www.lightpolebase.com">www.lightpolebase.com</a>
Manitex	1	<a href="http://www.manitex.com">www.manitex.com</a>
Morooka	7	<a href="http://www.morooka.com">www.morooka.com</a>
Power Sight	10	<a href="http://www.powersight.com">www.powersight.com</a>
Ring Power	11	<a href="http://www.ringpower.com">www.ringpower.com</a>
Rome Plow	13, IBC	<a href="http://www.romeplow.com">www.romeplow.com</a>
Schweiss	22	<a href="http://www.schweisdoors.com">www.schweisdoors.com</a>
Tallman	15	<a href="http://www.tallmanequipment.com">www.tallmanequipment.com</a>
Trail King	12	<a href="http://www.trailking.com">www.trailking.com</a>
Trinity	9	<a href="http://www.trinityhighwayrentals.com">www.trinityhighwayrentals.com</a>
X Insurance	27	<a href="http://www.xinsurance.com">www.xinsurance.com</a>
Yale Cordage	21	<a href="http://www.yalecordage.com">www.yalecordage.com</a>

## TAKING CHANCES WITH DAVIS - BACON MANUAL PAYROLL COMPLIANCE?

EACH WEEK, EVERY CHECK HAS 30+ WAYS TO BE A LOSING PROPOSITION.



NONE OF OUR 15,000+ CLIENTS HAS EVER HAD A LEGAL COMPLIANCE ISSUE... NOT ONE.

480-595-0466



[emarsinc.com](http://emarsinc.com)

**Be Davis-Bacon Compliant In Minutes**

# ROME

Available in 10, 12, 14, and 16 foot widths



Manufacturing Heavy Duty Construction and Agricultural Equipment Since 1932

ROME Plow has been the premier name in heavy duty disc plows for over 87 years.

Available in 16, 18, 20, 24, and 30 foot widths



ROME has been manufacturing pivot dump and ejector scrapers for over 45 years for the construction and agricultural industries.



Available with 36 or 42" blades, and up to 20' wide

ROME also manufactures a full line of leveling scrapers (with and without gates) and haul road maintenance tools (with and without rollers)



Available in 18 and 22 yard versions

For more information on our products or for the closest authorized ROME dealer please contact us.

Available in 24, 28, 31, 34 and 37 Yards

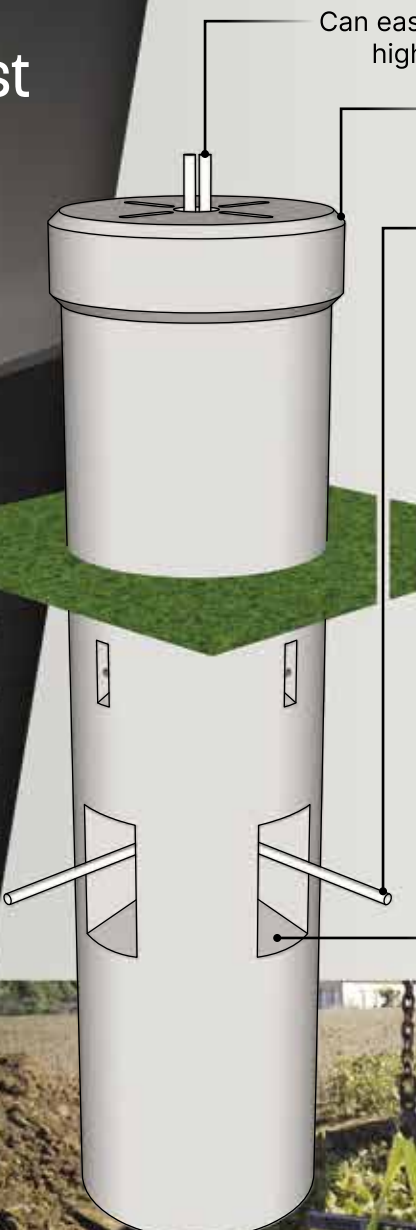


770-748-4450 - [www.romeplow.com](http://www.romeplow.com)

Steel Tracks available to fit any articulating tractor.

# Universal Features

## The Future of Precast Light Pole Bases.



Can easily accommodate light poles up to 25' high - taller depending on the conditions.

Adjustable anchoring system can accommodate bolt circle diameters from 7 1/2" up to 13 1/2"

Able to accommodate multiple conduits from all directions.

Large side openings leading to a central vertical pathway.

### 6' OPTION

For exposed heights up to 12"  
**Approx. Wt:** 2,600 lbs  
**Diameter:** 24"

### 8' OPTION

For exposed heights up to 36"  
**Approx. Wt:** 3,500 lbs  
**Diameter:** 24"



Scan Here!