

Building

July 2026

# Maintenance & Safety

Products

Built on  
Family,  
Focused  
on Safety:

**SOFT KNEES®**

★ **WORK SHOULDN'T HURT®**

# Work shouldn't hurt.

Save your knees with our ergonomic products!



**Soft Knees Knee Pads**



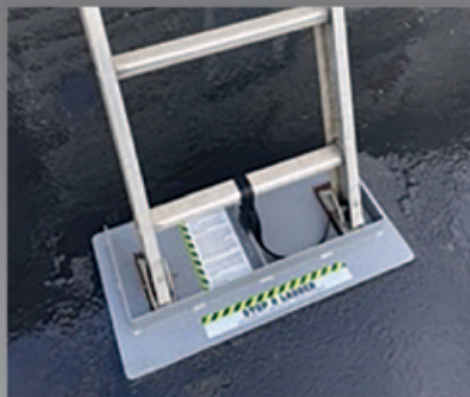
**Disposable Knee Pads**



**Ergokneel Handy Mats**



**Pak•A•Ladder**



**Stop•A•Ladder**



**Extreme Standing Mats**



**Ergokneel  
Ground Blankets**



**Ergokneel Body Mat**



**Pocket Kneeler  
with Lanyard**

**SOFT KNEES®**  
★ WORK SHOULDN'T HURT®

**ergo KNEEL®**

**888-456-3372 • [www.safeworker.com](http://www.safeworker.com)**



Fauske.com

# Identify Hazards Before They Become Headlines

- Combustible Dust
- On-Site Dust Hazards Analysis (DHA)
- Gas & Vapor Flammability
- Chemical Reactions

ISO/IE 17025 Accredited Process  
Hazards Testing Lab  
[info@fauske.com](mailto:info@fauske.com)



|       |                                                         |
|-------|---------------------------------------------------------|
| PG 4  | Working Concepts: Built on Family, Focused on Safety    |
| PG 14 | The Cable Rack You Install Once and Stop Thinking About |
| PG 20 | Buyer's Guide                                           |
| PG 22 | Ad Index                                                |



**Pg 14**

# Building Maintenance & Safety Products

Vol. 26 Issue 7

## PRESIDENT

Glen Hobson  
205-441-5591  
glen@handfmedia.net

## ASSOCIATE PUBLISHER

Steven Goodwin  
205-624-2181  
steve@handfmedia.net

## ADMINISTRATIVE DIRECTOR

Steven Hobson  
steven@handfmedia.net

## EDITOR

Brandon Greenhill  
brandon@handfmedia.net

## CREATIVE/ WEB DIRECTOR

Jacklyn Greenhill  
jacklyn@handfmedia.net

P.O. Box 1568 • Pelham, AL 35124  
Phone: 205-441-5591 • Fax: 205-624-2181

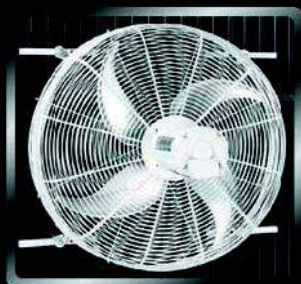
# HFG Media

*Building Maintenance & Safety Products™* is published twelve times a year on a monthly basis by HFG Media. *Building Maintenance & Safety Products™* is distributed free to qualified subscribers. Non-qualified subscription rates are \$57.00 per year in the U.S. and Canada and \$84.00 per year for foreign subscribers (surface mail). U.S. Postage paid at Birmingham, Alabama and additional mailing offices.

*Building Maintenance & Safety Products™* is distributed to building maintenance and safety managers in manufacturing, apartment buildings, and school systems nationwide. Publisher is not liable for all content (including editorial and illustrations provided by advertisers) of advertisements published and does not accept responsibility for any claims made against the publisher. It is the advertiser's or agency's responsibility to obtain appropriate releases on any item or individuals pictured in an advertisement. Reproduction of this magazine in whole or in part is prohibited without prior written permission from the publisher.

POSTMASTER: Send address changes to  
HFG Media, Inc. P.O. Box 1568  
Pelham, AL 35124  
PRINTED IN THE USA

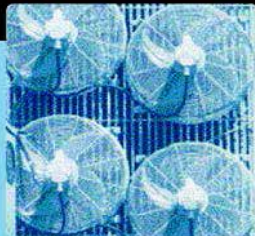
## Get Cool!



**Extend  
transformer  
life!**

**Increase  
transformer  
capacity up  
to 166%!**

- expert technical assistance
- large inventory
- low sound levels
- one-piece cast aluminum blades
- energy-efficient motors
- galvanized or stainless steel guards



 **KRENZ-VENT™**  
quality engineered, performance tested

p.o. box 187 germantown, wisconsin 53022

262.255.2310

[www.krenzvent.com](http://www.krenzvent.com)

# Protection That Works Wherever You Do

- Reliable gas detection built for real-world job sites
- Simple to use - minimal training required
- Rugged, field-ready design for demanding environments
- Protection crews can trust - wherever the work takes you



# Built on Family, Focused on Safety:



## ***How Working Concepts Continues Supporting the Utility Industry***

In today's utility industry, crews face demanding environments every single day. From climbing in and out of service trucks to working around energized equipment, kneeling on unforgiving surfaces, and navigating uneven terrain, safety and ergonomics are no longer optional—they are essential. Companies across the utility and industrial sectors are searching for products that improve efficiency, reduce injury risk, and hold up under real-world jobsite conditions.

That mission is exactly what drives Working Concepts Inc.

Working Concepts is more than a manufacturer of industrial safety products. It is a family-owned company built on hard work, innovation, and a deep understanding of the environments utility professionals face every day. Since 1997, the company has steadily grown from a small family operation into a recognized supplier of specialized safety and ergonomic products used throughout utility, manufacturing, aviation, construction, and

industrial maintenance sectors across the country.

Today, the company continues evolving while maintaining the same core values it started with nearly three decades ago.

### *A Family-Owned Company with Deep Roots*

Working Concepts was founded in 1997 by a father-and-daughter team, Richard Crampton, and Lori Crampton(Gill), determined to create practical solutions for industrial workers. What started as a small operation has steadily gained traction because the products addressed real problems faced by field crews and industrial professionals.

The company was built on a simple philosophy: create products that make physically demanding jobs safer, more comfortable, and more efficient. Their mission has always been clear "Work Shouldn't Hurt®".

Over the years, that commitment helped Working Concepts develop relationships with utility companies, contractors, distributors, and industrial supply partners nationwide. Rather than chasing trends, the company focused on solving everyday



# KEEP THAT DOOR OPEN.



MADE IN USA   
PATENTED

## HEAVY DUTY DOOR STOPPER!

*Works In A Snap! Magnetized For Convenient Storage!  
Easy As 1~2~3 To Hold Open A Door With Fatlvan!*



©2016 Fatlvan™

EMERGENCY SERVICES • COMMERCIAL • INDUSTRIAL • RESIDENTIAL • DELIVERIES

[WWW.THEPROPPERSHOP.COM](http://WWW.THEPROPPERSHOP.COM)

[SALES@THEPROPPERSHOP.COM](mailto:SALES@THEPROPPERSHOP.COM)

challenges workers encounter on jobsites.

Today, Working Concepts is operated by Lori Gill, Theresa McMahan, and several other family members such as children and cousins, continuing the legacy established when the business first opened its doors. While the company has grown substantially since its early days, it still operates with the responsiveness, accountability, and customer focus that often distinguishes family-owned businesses from larger corporations.

That family-business mindset continues to shape the company culture today. Customers are treated like long-term partners rather than purchase orders. Product development is driven by direct feedback from end-users at safety conferences across the country. Working Concepts is affiliated with multiple safety organizations such as National Safety Council(NSC), Voluntary Protection Programs Participants' Association(VPPPA), AIHA, ASSP, and more, exhibiting and learning from the workers at about 30 safety conferences a year.

As the company continues to grow, Working Concepts is also pursuing Women's Business Enterprise (WBE) certification, further reflecting the leadership and ownership structure that has helped define the company's success.

#### *Investing in Growth and American Operations*

One major milestone in the company's journey came in 2019 when Working Concepts completed construction of its own 25,000 square foot facility. For many manufacturers, owning and operating a dedicated facility represents more than just additional square footage—it symbolizes stability, long-term investment, and commitment to customers.

The warehouse expansion allowed Working Concepts to increase inventory capacity, improve logistics, streamline production processes, and better support growing demand from utility and industrial customers across the country. In industries like utilities and manufacturing, reliable supply matters. Customers depend on prod-

ucts arriving on time and performing consistently. By investing in infrastructure and operational capabilities, Working Concepts strengthened its ability to serve critical industries where downtime can be costly.

The facility also supports the company's continued focus on product development and specialized industrial solutions.

#### *Understanding the Utility Industry*

Utility work is physically demanding and often unpredictable. Crews routinely work in extreme weather conditions, on rough terrain, and in environments where safety requirements are uncompromising.

Whether servicing substations, maintaining power infrastructure, installing communications equipment, or performing emergency repairs, utility professionals need equipment and accessories that enhance safety without slowing productivity.

Working Concepts recognized early on that many everyday ergonomic and safety challenges were being overlooked. They are committed to solving safety issues that others won't or can't do. So, much that they will design and produce custom parts for your specific needs, from bucket mats for PGE to roll cart cushions for Lam Research in Korea.

Simple issues—like unstable ladders, hard kneeling surfaces, or repetitive stress on knees and joints—can contribute to injuries, fatigue, and lost productivity over time.

Instead of creating generic industrial products, Working Concepts focused on designing practical, field-tested solutions specifically suited for demanding work environments. Working Concepts listens to the attendees at the safety conferences and makes adjustments to fit their needs. Such as... their first kneeling mat line did not have hand holes for carrying the mats. Attendees at the shows reported back that a handle would be better. So, Working Concepts revised their mats to

**Safety  
&  
Guarding**



## **jescopaLLETGARD®**

### **PALLET RACK SAFETY PANELS**

JESCOPALLETGARD® think safety, stop the product before it falls off the pallet rack by using by using a rigid panel system.

Pallet rack containment panels are made with 2" x 1" x 10 gauge rectangular mesh welded in 1-1/4" x 1-1/4" x 1/8" structural angles.

Easy to install, just bolt clips to pallet rack uprights and fasten to the panel.

## **jesco® PARTITIONS**



### **DIAMOND WIRE MESH ENCLOSURES**

Time tested diamond mesh partitions have been pre-engineered for easy installation, give an unrestricted view into the cage, total air circulation, low initial cost and maintenance. Send us the footprint of your project and allow our engineers to assist you on your next project!



### **PROTECTIVE GUARD RAILING**

These versatile guards act as both a visual and physical barrier to help protect people and property such as aisles, docks, conveyors and other equipment. Bolted rails are designed and tested to stop a 10,000 lbs load impacting at 4 mph from breaking through. Lift-out rails shown. All hardware is included.

## **jescogARD®**

### **EXTRA HD WELDED RAIL**

Designed to meet your most severe guarding needs around pallet racks, high traffic areas, and pedestrian walkways. All joints continuously welded for maximum strength. Available in single, double, or triple heights, straight or corner units.



**Call 888.463.1246**  
**Visit [www.JescoOnline.com](http://www.JescoOnline.com)**

**jesco**  
— Since 1932 —<sup>®</sup>

Jesco Industries, Inc.  
Ph: 517.542.2903 Fax: 517.542.2501  
PO Box 388 Litchfield, MI 49252-0388

accommodate.

That philosophy helped several products become widely recognized throughout the utility sector, particularly the company's Stop-A-Ladder®, Pac-A-Ladder®, and ergonomic kneeling mat line, Ergokneel Handy Mat, Body Mat, and Pocket Kneeler.

#### *Stop-A-Ladder®: A Simple Idea That Solves a Serious Problem*

Ladder safety remains one of the most important concerns across utility and industrial jobsites. Even experienced professionals can encounter unstable conditions when setting up ladders on slippery surfaces, concrete floors, or smooth industrial flooring.

Falls involving ladders continue to contribute to workplace injuries every year across multiple industries.

Working Concepts developed the Stop-A-Ladder® system to address that issue with a straightforward but highly effective design.

The product helps stabilize ladders and reduce the risk of ladder slippage, helping crews create a safer work environment while improving confidence and stability on the job.

What makes the Stop-A-Ladder® especially valuable is its practicality. Utility crews need solutions that are easy to deploy, durable enough for field conditions, and compact enough to transport efficiently between jobsites.

The product's slit cell foam grips slick surfaces, keeping ladders more secure during use. Slit cells perform similar to tiny suction cups. The unit also have a strap so it can be attached to the bottom rung of the ladder for easy mobility. Over time, the Stop-A-Ladder® has gained widespread adoption throughout utility and industrial applications because it addresses a universal challenge with a simple, dependable solution.

#### *Pak-A-Ladder®: Protection for your shoulder while carrying heavy step ladders*

In utility operations, mobility matters. Crews are constantly moving between service calls, maintenance locations, and field environments. Equipment that is bulky, complicated, or difficult to transport often gets left behind.

That is one reason Pak-A-Ladder® is a great solution for utility professionals.

Designed with portability and convenience in mind, the Pak-A-Ladder® provides cushioning for pain-free movement of step ladders. . Utility workers appreciate products that integrate easily into their daily workflow without adding unnecessary complexity.

Pak-A-Ladder® reflects Working Concepts' broader approach to product development: create tools that solve real-world problems while remaining practical for everyday use.

Rather than overengineering solutions, the company focuses on usability, durability, and effectiveness.

That practical mindset has helped Working Concepts build credibility among workers who depend on equipment performing reliably in demanding environments.

**Ergonomic Safety Matters More Than Ever**  
Beyond ladder safety, ergonomics has become a major focus across industrial and utility sectors. Repeated kneeling on concrete, gravel, steel grating, and rough terrain can place tremendous stress on workers' knees, joints, and lower backs over time. For utility crews who spend hours performing maintenance, inspections, installations, and repairs, physical strain accumulates quickly. Companies increasingly recognize that reducing worker fatigue and discomfort is not simply about convenience—it directly affects safety, productivity, morale, and long-term health outcomes, not to mention a company's bottom line. Accidents are costly, and so are repetitive stress injuries.

# Click, click, click and click



## 9 Year old John can submit an entire **WH347 payroll form**

### You Can Do It Too!

1. Login 2. Select Project 3. Import Payroll 4. Sign Document



- Encrypted
- 2 Minute Paperless Payroll
- Works with Prime and all Subcontractors
- 55,000 + Clients
- 80% Savings In Time and Money Compared to Manually Prepared Payroll
- Call for Free Demo

**eMars**  
CERTIFIED PAYROLL COMPLIANCE

**emarsinc.com**  
**Ph: 480-771-2841**

Working Concepts responded to that need by developing a line of ergonomic kneeling products designed specifically for industrial environments. Unlike lightweight consumer kneeling pads that wear out quickly, the company's industrial mats are engineered for demanding professional use.

#### *Ergokneel® Handy Mats: Built for Real Industrial Environments*

The company's most recognized ergonomic product is the Ergokneel® Handy Mat line.

These kneeling mats are widely used throughout utilities, manufacturing plants, aviation facilities, maintenance departments, and industrial service operations because they combine comfort, durability, and practical field performance.

Manufactured using industrial-grade foam materials, the mats are designed to provide cushioning and support while standing up to harsh work environments.

For utility crews, that means protection from hard surfaces, rough terrain, and extended kneeling tasks common during installations and repairs.

For manufacturing facilities and industrial plants, the mats help improve worker comfort in maintenance areas, assembly stations, inspection points, and production environments.

The mats are also commonly used in aerospace and aviation maintenance operations, including work performed around major manufacturers such as Boeing, where technicians frequently spend long periods kneeling during inspections and assembly procedures. You will also find the Ergokneel® Aircraft Mats at many Airforce bases across the US.

In these environments, ergonomic support can significantly improve worker comfort and reduce fatigue throughout long shifts.

#### *Designed for Performance and Durability*

What separates Working Concepts kneeling mats

from many consumer-grade alternatives is their focus on industrial durability.

The company's mats are designed to resist moisture absorption, withstand demanding environments, and maintain performance over time. These products feature closed-cell foam construction that helps prevent liquids from penetrating the material, making cleanup and maintenance easier in industrial settings.

This is particularly important in utility and manufacturing environments where exposure to water, oils, chemicals, or dirty surfaces is common.

The Ergokneel® Mat line and Extreme Standing® Mats also feature anti-microbial properties and dielectric ratings suited for utility and industrial applications where electrical safety considerations are important.

Durability matters in industrial purchasing decisions. Utility companies and manufacturers need products that survive heavy use without constant replacement. Working Concepts products are designed with that reality in mind.

#### *Supporting Worker Comfort and Productivity*

Ergonomics is no longer viewed as a luxury in industrial workplaces.

Companies increasingly understand that worker comfort directly influences productivity, efficiency, and injury prevention.

A worker who can kneel comfortably for extended periods is often able to work more efficiently and safely than someone dealing with constant discomfort or fatigue. This is why Working Concepts was formed.

That understanding has driven broader adoption of ergonomic products across utility and manufacturing sectors, especially as employers continue emphasizing safety culture and injury reduction initiatives.

Working Concepts products fit naturally into those goals because they provide practical improve-

# SLIP AND FALL PREVENTION!

Since  
1993

**NEW!**



**TESTING DYNAMIC  
COEFFICIENT OF  
FRICTION (DCOF)  
ASM 925**

## DIGITAL ASM 825A SLIP METER

WET AND DRY TESTING  
CALIBRATES TO ANSI/NFSI B101.1

SAFE FLOORS MAY INCREASE PRODUCTIVITY  
AND WILL CERTAINLY REDUCE LOSSES

SCOF RESULTS WITH AN EASY-TO-USE  
PORTABLE FLOOR FRICTION TESTER

PH: 941-681-2431 | FAX: 941.681.2487

**AMERICAN SLIP METER®**

**WWW.AMERICANSLIPMETER.COM**



# NIXALITE®

**75 Years** of Effective Bird & Animal Control



All American, All  
Stainless Steel  
Bird Spikes



Architectural Bird  
Exclusion Netting  
and Hardware



Cleaning, Fogging,  
Deodorizing &  
Disinfection



Wall & Roof Vent  
Guards, Screens  
and Barriers

Contact Nixalite® for your **FREE** Product Catalog or go to [nixalite.com](http://nixalite.com)



**Nixalite® of America Inc**  
1025 16th Ave, East Moline, IL 61244

1(309) 755-8771  
[sales@nixalite.com](mailto:sales@nixalite.com)  
[nixalite.com](http://nixalite.com)

ments without requiring major operational changes or extensive training.

Simple products that workers actually use often create the greatest long-term impact.

#### *Innovation Through Real-World Feedback*

One reason Working Concepts products continue gaining traction is the company's close connection to end users.

Product improvements and new ideas often emerge directly from customer feedback, field experience, and requests. Utility crews, maintenance professionals, and industrial workers frequently provide insights into how products perform in real environments and where improvements can be made. Their participation in an average of 30 safety events a year (even as high as 60), provides opportunity for feedback which leads to product development and improvement.

That collaborative approach allows Working Concepts to refine products based on actual jobsite needs rather than theoretical assumptions.

It also reflects the flexibility often associated with family-owned businesses. Unlike large corporations with rigid product cycles, smaller manufacturers can adapt more quickly and respond directly to customer input.

That responsiveness has helped Working Concepts maintain long-term relationships throughout the utility and industrial sectors.

#### *Looking Ahead*

Companies across utilities, manufacturing, aviation, telecommunications, and maintenance operations continue searching for ways to improve workplace safety while supporting workforce productivity and retention.

Working Concepts is well-positioned to continue

serving those industries because its products address fundamental workplace challenges that remain highly relevant today.

The company's continued investment in operations, pursuit of WBE certification, and commitment to practical innovation demonstrate a long-term focus on growth while staying grounded in the values that built the business in the first place. From ladder stabilization products to industrial kneeling mats, Working Concepts continues helping crews work safer and more comfortably in demanding environments every day.

#### *Continuing a Legacy of Practical Innovation*

Nearly three decades after its founding, Working Concepts remains committed to the same mission that started the company in 1997: designing practical products that improve safety and comfort for hardworking professionals. Work Shouldn't Hurt! ®

That mission continues guiding the company today as Lori and her team build on the foundation established years ago by a father-and-daughter partnership with a vision for better industrial safety solutions.

In many ways, the company's story reflects the broader spirit of American manufacturing and entrepreneurship—identifying a need, creating a practical solution, and steadily building trust through consistency and quality.

For utility crews, industrial workers, and maintenance professionals nationwide, those solutions continue making a difference every day on the job.

And for Working Concepts, the next chapter is still being written and its management team looks ahead with confidence and determination.

**[www.safeworker.com](http://www.safeworker.com)** •



**The Solution**  
To stak, store,  
protect, and  
pull wire!



USA  
MADE

**Stak:** Up to five units tall. Easy two handed ergonomic carry from truck or jobsite.

**Store:** 500' spools of 14, 12 & 10 AWG wire easily for inventory control. Polymer design reduces damage to finished surfaces on the job.

**Protect:** Reduces wire damage from tools and personnel. Made of non-conductive polymer.

**Pull:** Pull wire smoothly from the top or the sides when in the Stak. Support large spools with molded V-Grooves.

[stakmax.com](http://stakmax.com)

Email: [Sales@stakmax.com](mailto:Sales@stakmax.com)



Scan the QR Code  
to visit our website.

**Stak**



**Store**



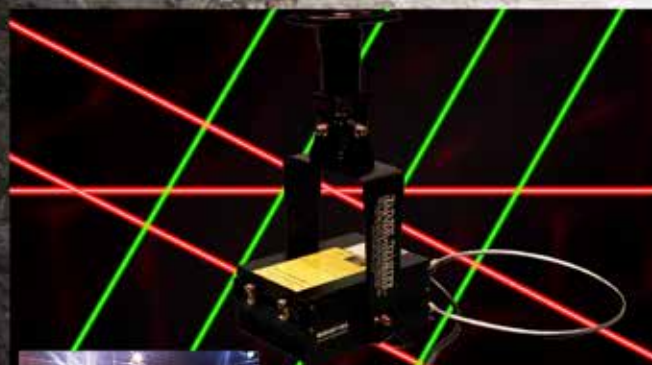
**Protect**



**Pull**



**The Worlds FIRST Virtual Safety Projected Systems!**



**Visit us online at [www.LTBLtech.com](http://www.LTBLtech.com), or Call 615-593-0510**



## The Cable Rack You Install Once and Stop Thinking About

*Why utilities specifying underground power are moving from steel to Underground Devices nonmetallic cable racks*

Walk into any power or communications manhole and you can usually tell how the last twenty years went. Steel cable racks that looked solid on install day come back rusted at the contact points, the grounding hardware has corroded, and what was supposed to be a quick inspection turns into a list of things that need attention. None of it was in the plan. All of it costs time and money to fix in a space where access is limited and a failure is expensive.

That is the problem Underground Devices set out to solve with its nonmetallic cable racks. The idea is simple, and it is the whole point: the best underground rack is the one you never think about again. It goes in, it holds the load, and it stays out of your maintenance schedule for the life of the vault.

# Made to order precast polymer HOUSEKEEPING PADS



## ADVANTAGES OF POXYBASE® PADS

### Outperforms

traditional concrete

### Quick Installation

no waiting for concrete to cure

### Labor Saving

no forms or pouring field materials

### Mounting

stainless steel inserts for equipment and floor anchors

### Flexible Designs

built to exact size specifications including conduit openings

### Built to Last

corrosion resistant and extremely durable (seismic ready)

### Quick Delivery

with limited colors available



Proudly  
made in the  
**U.S.A.**

basetek.com **877-712-2273** info@basetek.com

# BASETEK

**Built to last**  
and outperform. **We guarantee it.**



#### *What nonmetallic racks do for you*

Underground Devices nonmetallic cable racks are molded from UL-listed glass-reinforced polymer, and that one material choice changes everything that happens after install day. They will not rust or corrode, so the contact points that used to be the first to go simply hold. They do not require grounding or bonding, which takes steps out of every install and one more thing off every inspection. They do not need insulators. And because the polymer has excellent dielectric properties, you take a whole category of electrical risk out of the manhole rather than managing it year after year.

Put together, that is a rack you install once and leave alone. There are no contact points quietly corroding out of sight, no grounding hardware to chase down on the next inspection, no loose pieces turning into an unplanned maintenance project. The support system goes in, does its job, and

stays out of your schedule for the life of the vault.

Here is the part that usually settles the conversation for engineers: you give up nothing on strength. The racks deliver equal load capacity to steel. You are not trading durability for convenience. You are getting both, and you are getting them without the long tail of corrosion and rework that steel brings with it.

#### *A Rack for Every Underground Challenge*

No two underground installations are exactly alike, so the nonmetallic rack line is built as a family rather than a single product. Every member shares the same foundation: the polymer construction, the corrosion resistance, the freedom from grounding and insulators, and equal load capacity to steel. What changes from one to the next is the geometry, so you can match the rack to the conditions in front of you without giving up any of the advantages that make the family worth



## ***OIL ALERT***<sup>®</sup> LIQUID LEAK DETECTOR

***DETECT OIL LEAKS AND SPILLS...FAST!***

- *AVOID OPERATIONS SHUT-DOWN*
- *REDUCE ENVIRONMENTAL RISKS*
- *MINIMIZE COSTLY CLEAN-UP*
- *MONITOR OFF-SITE EQUIPMENT*

A small amount of oil (1/32 inch) seeping under Oil Alert activates it's loud "on/off" alarm and/or relay contact output. The low profile dome shaped unit guards against undetected leakage in areas of oil lubricated / hydraulic equipment, stand-by generators, pressurized piping and fuel oil storage locations...

**5 year Limited Warranty**

**DORLEN** Products Inc.

6615 W. Layton Ave. Milwaukee, WI. 53220

**Go to [WWW.OIL-ALERT.COM](http://WWW.OIL-ALERT.COM)**

**OR CALL: 1-800-533-6392**

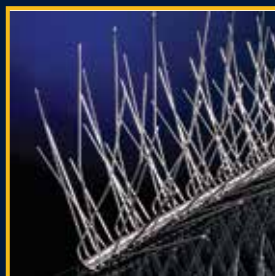
**FOR MORE INFO!!**



# NIXALITE<sup>®</sup>



**75 Years** of Effective Bird & Animal Control



All American, All  
Stainless Steel  
Bird Spikes



Architectural Bird  
Exclusion Netting  
and Hardware



Solar Panel Bird,  
Animal & Debris  
Protection



Wall & Roof Vent  
Guards, Screens  
and Barriers

Contact Nixalite<sup>®</sup> for your **FREE** Product Catalog or go to [nixalite.com](http://nixalite.com)



**Nixalite<sup>®</sup> of America Inc**  
1025 16th Ave, East Moline, IL 61244

1(309) 755-8771  
[sales@nixalite.com](mailto:sales@nixalite.com)  
[nixalite.com](http://nixalite.com)

specifying in the first place. Four configurations cover the range.

*Heavy Duty — the industry standard for underground installations*

When you want the proven workhorse, this is it. With 10 arm sizes and 9 stanchion lengths, it covers the widest range of cable loads and spacing requirements, and it allows tandem stanchion installation when a run needs the extra capacity. For most vaults, this is where the spec starts.

*BNT — custom spacing and arm changes without disruption*

Cable layouts change over a vault's life. BNT lets crews add or move arms without disturbing the cable already in place, which means a future change does not turn into a shutdown. It offers custom stanchion lengths and arm placement, integrated saddle or flat arm options, and it is compatible with existing steel stanchions, so it fits into installations that are already in the ground.

*Multi-Mount — built for retrofits and surfaces that were never meant to be easy*

Real-world walls are rarely flat and rarely square. Multi-Mount handles that. It mounts directly to the vault wall or to strut, works on imperfect surfaces and nontraditional angles, and comes in 4 sizes with wire-tie holes on the top surface. When you are working in existing infrastructure rather than a clean new pour, this is the one that gets you out of a bind.

*Saddle Rack — the lowest-profile option for tight tunnels and curved walls*

Where clearance is at a premium, Saddle Rack keeps everything close to the wall. It is available with 2-inch or 3-inch saddle openings in one, two, or three saddle configurations, fits tunnels with curved walls as well as vaults and manholes, and can be ordered in V0 polycarbonate when the application calls for it.

*Why this matters more now*

Underground power is being built out faster than it has in a generation, and the systems going in today are expected to run for decades with minimal intervention. That raises the cost of getting the support hardware wrong. A rack that corrodes, or that forces a future shutdown to reconfigure, is a liability that compounds quietly over the life of the asset.

Choosing nonmetallic at the design stage takes that liability off the table before it ever appears. You start with a system built to perform where access is limited and failure is costly. You eliminate the conditions that lead to corrosion, grounding complexity, and long-term degradation. And you reduce the number of components there is to manage, inspect, and maintain over time. Fewer parts, fewer failure points, fewer surprises.

*Start with the right solution*

Underground Devices has been engineering underground infrastructure solutions in the United States since 1973, and the nonmetallic cable rack line reflects what the company has learned about what actually holds up down there. The racks are made in the USA and backed by a full engineering team that works through the specifics of each project rather than handing you a catalog and wishing you luck.

So bring the challenge that is on your desk right now. A new vault, a precast trench run between buildings, a retrofit in a space that fights you at every turn. Underground Devices will help you specify the right rack from the start, so the support system is the part of the project you get to stop worrying about.

Zero drama, because undergrounding power is already exciting enough.

Learn more at [www.udevices.com](http://www.udevices.com) •



# Maddox is the one-stop shop for your transformer needs

Founded by a team of industry veterans focused exclusively on the transformer and transformer-related needs of industrial and commercial clients.



## Sell

Maddox stocks and sells the highest quality transformers from dry types and padmounts to substations.

## Rent

With thousands of units in stock, Maddox rents out transformers for the temporary power needs of customers across North America.

## Repair

With shops on both coasts Maddox inspects, tests, and repairs transformers to ensure that they are in top working condition.

## Purchase

We offer a great price that includes handling all the transportation and environmental issue.

1-800-270-2011

[sales@maddoxtransformer.com](mailto:sales@maddoxtransformer.com)

[maddoxtransformer.com](http://maddoxtransformer.com)

# Building Maintenance & Safety

## BUYER'S GUIDE

## Products

American Slip Meter  
941-681-2431  
[www.americanslipmeter.com](http://www.americanslipmeter.com)

**AMERICAN SLIP METER®**  
FAX: 941-681-2487

Base Tek  
877-712-2293  
[www.basetek.com](http://www.basetek.com)



DMS Site  
740-363-3600  
[www.dms-site.com](http://www.dms-site.com)



Dorlen Products  
414-282-4840  
[www.oil-alert.com](http://www.oil-alert.com)



Jesco  
800-455-0019  
[www.jescoonline.com](http://www.jescoonline.com)



LTBL Tech  
615-593-0510  
[www.ltbltech.com](http://www.ltbltech.com)



Propper Stopper  
513-520-1973  
[www.theproppershop.com](http://www.theproppershop.com)



Working Concepts  
888-400-5674  
[www.safeworker.com](http://www.safeworker.com)



Stak Max  
815-355-4503  
[www.stakmax.com](http://www.stakmax.com)



## Ad Index

| Company             | Pg.     | Website                                                                  |
|---------------------|---------|--------------------------------------------------------------------------|
| American Slip Meter | 11      | <a href="http://www.americanslipmeter.com">www.americanslipmeter.com</a> |
| Base Tek            | 15      | <a href="http://www.basetek.com">www.basetek.com</a>                     |
| Dorlen              | 17      | <a href="http://www.oil-alert.com">www.oil-alert.com</a>                 |
| eMars Inc           | 9       | <a href="http://www.emarsinc.com">www.emarsinc.com</a>                   |
| Fauske              | 1       | <a href="http://www.fauske.com">www.fauske.com</a>                       |
| Gas Clip            | 3, IBC  | <a href="http://www.gasclip.com">www.gasclip.com</a>                     |
| Jesco               | 7       | <a href="http://www.jesco.com">www.jesco.com</a>                         |
| Krenz Vent          | 2       | <a href="http://www.krenzvent.com">www.krenzvent.com</a>                 |
| LTBL Tech           | 13, BC  | <a href="http://www.ltbltech.com">www.ltbltech.com</a>                   |
| Maddox              | 19      | <a href="http://www.maddoxtransformer.com">www.maddoxtransformer.com</a> |
| Nixalite            | 11, 17  | <a href="http://www.nixalite.com">www.nixalite.com</a>                   |
| Propper Stopper     | 5       | <a href="http://www.theproppershop.com">www.theproppershop.com</a>       |
| Stak Max            | 12      | <a href="http://www.stakmax.com">www.stakmax.com</a>                     |
| Working Concepts    | IFC, 22 | <a href="http://www.safeworker.com">www.safeworker.com</a>               |

# Work shouldn't hurt.

## SOFT KNEES® No-Strap Knee Pads



## STOP a LADDER®

Another fine **ergoKNEEL** product  
[www.ergokneel.com](http://www.ergokneel.com)



888-456-3372 • [www.safeworker.com](http://www.safeworker.com) • [info@safeworker.com](mailto:info@safeworker.com)

# Protection That Works Wherever You Do

- Reliable gas detection built for real-world job sites
- Simple to use - minimal training required
- Rugged, field-ready design for demanding environments
- Protection crews can trust - wherever the work takes you



# Why Laser Lines and Projected Signs?

## Because, PAINT & TAPE SUCKS!



**We ALWAYS Have Great Inventory and  
Can Ship Same Day If Needed. Call Us!**



**call**

**615.593.0510**

**www.LTBLtech.com**